

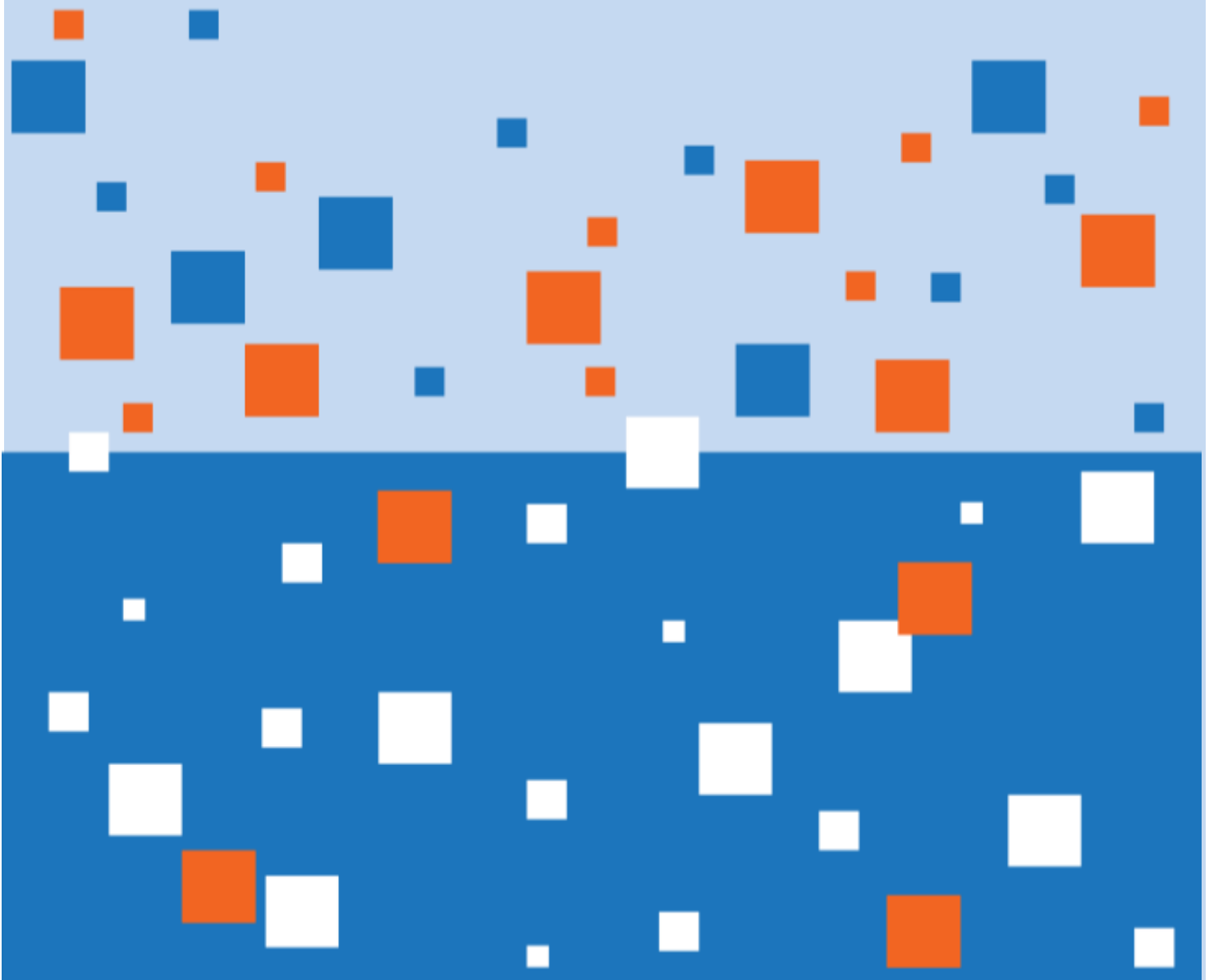


perry hope
partners

UK WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Perry/Hope Industry Forecast (ISIC45)

2015 edition



UK WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Perry/Hope Industry Forecast (ISIC45)

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UK WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Perry/Hope Industry Forecast (ISIC45)

Industry Section Definition

This section includes wholesale and retail sale (i.e. sale without transformation) of any type of goods and the rendering of services incidental to the sale of these goods. Wholesaling and retailing are the final steps in the distribution of goods.

Industry Division Definition

This division includes all activities (except manufacture and renting) related to motor vehicles and motorcycles, including lorries and trucks, such as the wholesale and retail sale of new and second-hand vehicles, the repair and maintenance of vehicles.

Industry Class Definition

This division includes all activities (except manufacture and renting) related to motor vehicles and motorcycles, including lorries and trucks, such as the wholesale and retail sale of new and second-hand vehicles, the repair and maintenance of vehicles.

UK WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Perry/Hope Industry Forecast (ISIC45)

Gross Domestic Product (Currency-Millions)

	Euros	US\$	UK Pounds
2002	1,719,805	1,620,901	1,081,465
2003	1,659,741	1,875,141	1,148,524
2004	1,787,299	2,220,821	1,212,968
2005	1,867,129	2,321,358	1,276,743
2006	1,979,498	2,483,010	1,349,483
2007	2,086,520	2,857,083	1,427,889
2008	1,836,126	2,687,795	1,462,070
2009	1,590,858	2,208,002	1,417,359
2010	1,731,809	2,295,523	1,485,615
2011	1,770,910	2,462,484	1,536,937
2012	1,921,905	2,461,768	1,558,415
2013	1,899,098	2,521,381	1,612,828
2014	1,887,000	--	--
2015	1,892,000	--	--
2016	1,912,000	--	--

*GDP is not forecasted by US Dollars or UK Pounds

Gross Domestic Product (% Change)

	Euros	US\$	UK Pounds
2008	-12.0%	-5.9%	2.4%
2009	-13.4%	-17.9%	-3.1%
2010	8.9%	4.0%	4.8%
2011	2.3%	7.3%	3.5%
2012	8.5%	0.0%	1.4%
2013	-1.2%	2.4%	3.5%
2014	-0.6%	--	--
2015	0.3%	--	--
2016	1.1%	--	--

*GDP is not forecasted by US Dollars or UK Pounds

UK WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Perry/Hope Industry Forecast (ISIC45)

Government Debts, Deficits and Tax Revenue (Totals and % Change)

	Cash surplus/ deficit (current Pounds)	Cash surplus/ deficit (% of GDP)	Central gov't debt, total (current Pounds)	Central government debt, total (% of GDP)	Tax revenue (current Pounds)	Tax revenue (% of GDP)
2000	38,010	3.9%	443,284	44.9%	277,673	28.1%
2001	7,683	0.7%	415,116	40.2%	288,262	27.9%
2002	(21,143)	-2.0%	439,191	40.6%	290,951	26.9%
2003	(39,926)	-3.5%	472,332	41.1%	300,162	26.1%
2004	(38,370)	-3.2%	527,620	43.5%	319,477	26.3%
2005	(38,392)	-3.0%	582,614	45.6%	341,729	26.8%
2006	(36,523)	-2.7%	614,616	45.5%	371,465	27.5%
2007	(38,044)	-2.7%	663,114	46.4%	388,529	27.2%
2008	(67,926)	-4.6%	825,345	56.5%	414,585	28.4%
2009	(153,806)	-10.9%	1,016,683	71.7%	362,368	25.6%
2010	(147,594)	-9.9%	1,265,114	85.2%	392,323	26.4%
2011	(116,510)	-7.6%	1,530,060	99.6%	417,158	27.1%
2012	(90,422)	-5.8%	1,608,482	103.2%	418,700	26.9%

Inflation and Per Capita (Totals and % Change)

	Inflation, consumer prices (chg. %)	GDP per capita (current US\$)	GDP per capita (current Pounds)	GDP per capita growth (annual %)
2000	0.8%	25,362	16,762	4.0%
2001	1.2%	25,121	17,452	1.8%
2002	1.3%	27,301	18,216	1.9%
2003	1.4%	31,437	19,255	3.5%
2004	1.3%	37,021	20,220	2.6%
2005	2.0%	38,432	21,138	2.5%
2006	2.3%	40,808	22,178	2.0%
2007	2.3%	46,591	23,285	2.6%
2008	3.6%	43,487	23,655	-1.5%
2009	2.2%	35,455	22,759	-5.9%
2010	3.3%	36,573	23,669	0.9%
2011	4.5%	38,927	24,296	0.3%
2012	2.8%	38,649	24,467	-0.4%
2013	2.6%	39,337	25,162	1.1%

UK WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Perry/Hope Industry Forecast (ISIC45)

Exports of Goods and Services

	Exports of goods & services (current US\$)	Exports of goods & services (current Pounds)	Exports of goods & services (% growth)	Exports of goods & services (% of GDP)
2000	407,880	269,568	9.4%	27.3%
2001	399,787	277,732	2.4%	26.9%
2002	419,657	279,995	1.9%	25.9%
2003	478,500	293,081	2.8%	25.5%
2004	559,927	305,821	4.8%	25.2%
2005	617,898	339,843	9.1%	26.6%
2006	713,145	387,585	12.0%	28.7%
2007	761,380	380,516	-2.1%	26.6%
2008	790,045	429,758	1.1%	29.4%
2009	626,513	402,171	-8.7%	28.4%
2010	691,105	447,269	6.7%	30.1%
2011	789,700	492,884	4.5%	32.1%
2012	782,381	495,284	1.7%	31.8%
2013	790,472	505,634	0.5%	31.4%

Imports of Goods and Services

	Imports of goods & services (current US\$)	Imports of goods & services (current Pounds)	Imports of goods & services (% growth)	Imports of goods & services (% of GDP)
2000	435,515	287,832	9.5%	29.2%
2001	433,394	301,079	4.8%	29.2%
2002	463,542	309,275	5.2%	28.6%
2003	520,877	319,037	2.7%	27.8%
2004	620,279	338,784	7.0%	27.9%
2005	682,589	375,423	6.9%	29.4%
2006	777,911	422,784	10.0%	31.3%
2007	834,879	417,249	-1.5%	29.2%
2008	849,924	462,330	-1.7%	31.6%
2009	662,924	425,544	-10.7%	30.0%
2010	741,867	480,121	7.9%	32.3%
2011	826,967	516,144	0.3%	33.6%
2012	835,112	528,665	3.4%	33.9%
2013	834,971	534,098	0.2%	33.1%

UK WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

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Unemployment and Labor Force Participation

	Labor force participation rate, total (% of total pop. ages 15+)	Part time employment, total (% of total)	Labor force, total	Unemployment, total (% of total labor force)
2000	62.7%	23.4%	29,529,666	5.5%
2001	62.3%	23.1%	29,572,617	4.7%
2002	62.5%	22.7%	29,878,032	5.1%
2003	62.7%	23.0%	30,153,077	4.8%
2004	62.6%	23.0%	30,406,139	4.6%
2005	62.8%	22.4%	30,683,756	4.7%
2006	63.4%	22.5%	31,212,466	5.4%
2007	63.2%	22.3%	31,342,736	5.3%
2008	63.4%	22.3%	31,767,975	5.3%
2009	63.2%	23.4%	31,922,923	7.7%
2010	63.0%	23.9%	32,029,852	7.8%
2011	63.1%	23.8%	32,287,857	7.8%
2012	63.2%	24.1%	32,617,520	7.9%

Population (Total and Change)

	Population growth (annual %)	Population, total
2000	0.4%	58,892,514
2001	0.4%	59,119,673
2002	0.4%	59,370,479
2003	0.5%	59,647,577
2004	0.6%	59,987,905
2005	0.7%	60,401,206
2006	0.7%	60,846,820
2007	0.8%	61,322,463
2008	0.8%	61,806,995
2009	0.8%	62,276,270
2010	0.8%	62,766,365
2011	0.8%	63,258,918
2012	0.7%	63,695,687
2013	0.6%	64,097,085

UK WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Perry/Hope Industry Forecast (ISIC45)

The UK WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES industry in United Kingdom included 67,689 enterprises in 2015. These enterprises accounted for 78,724 establishments and 486,163.8 million (Euros) in turnover (sales).

Enterprises, Establishments & Turnover Trends

	Enterprises	Establish-ments	Turnover (Mill. Euros)	Employment
2009	66,397	77,993	474,503.3	3,079,172
2010	66,254	77,825	560,941.9	3,072,540
2011	67,314	79,070	492,726.3	3,121,698
2012	67,279	79,029	507,869.2	3,120,075
2013	66,897	78,580	490,079.2	3,102,347
2014	67,019	78,724	486,163.8	3,108,032
2015	67,689	79,510	498,934.9	3,139,092
2016	68,945	80,985	531,863.3	3,197,326
12-13 % Chg.	-0.6%	-0.6%	-3.5%	-0.6%
13-14 % Chg.	0.2%	0.2%	-0.8%	0.2%
14-15 % Chg.	1.0%	1.0%	2.6%	1.0%
15-16 % Chg.	1.9%	1.9%	6.6%	1.9%

Enterprises are companies (firms) that include company headquarters or sole proprietorships.

Establishments are company (firm) locations such as branches, sales offices, franchise sites (but also include headquarters and sole proprietorships.)

Non-Employer Establishments

	Establish-ments	Turnover (Mill. Euros)	Employment
2012	167,671	57,412.8	167,671
2013	165,771	54,773.9	165,771
2014	166,380	54,535.6	166,380
2015	169,722	57,092.4	169,722
2016	176,077	63,139.4	176,077

Non-Employer Establishments are sole proprietorships with no direct employees (only one employed owner). They may use contractors, but these are not counted as direct employees. Therefore, these establishments are also their enterprises.

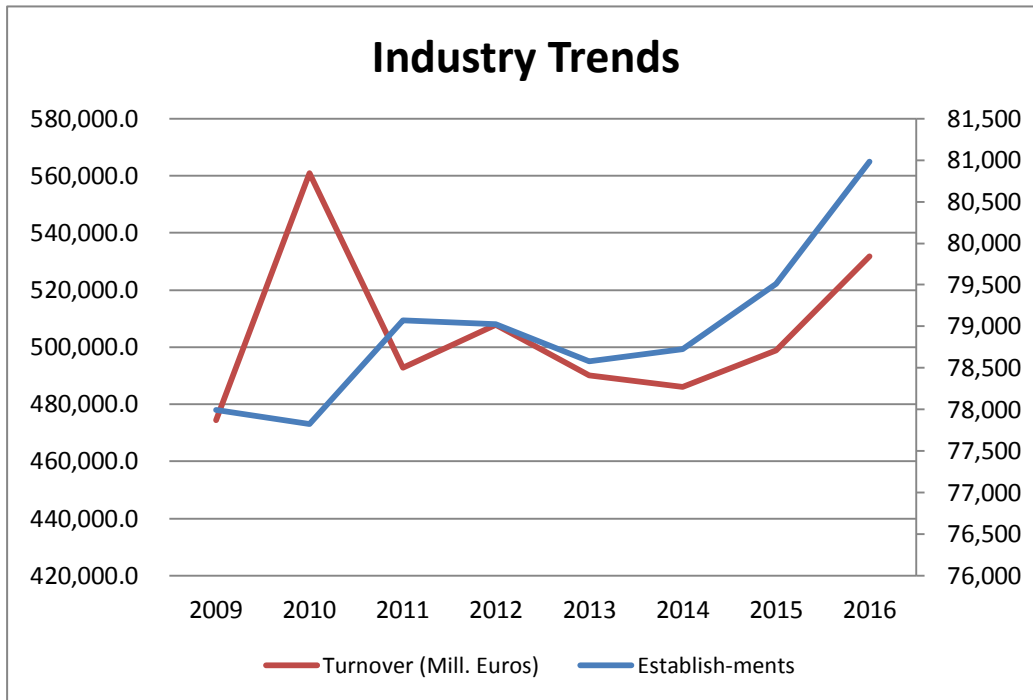
Total Turnover (Millions) by Exchange Rate

	Euro	U.S. Dollar	Pound	Yen	Cn Dollar	Yuan
2014	540,699	688,310	426,666	73,416,171	772,011	4,212,968

UK WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Perry/Hope Industry Forecast (ISIC45)

Industry Trends (Turnover & Establishments)



2014 Employee Size of Establishment Breakouts

	Enterprises	Establishments	Turnover (Mill. Euros)	Employment
1-4 Emps.	10,084	11,845	2,682.0	29,613
5-9 Emps.	4,519	5,308	3,158.9	30,787
10-19 Emps.	8,101	9,516	14,241.5	129,419
20-49 Emps.	21,859	25,676	101,710.7	772,860
50-99 Emps.	15,835	18,600	161,964.7	1,104,855
100-249 Emps.	6,326	7,431	174,384.5	936,987
250-499 Emps.	289	340	26,862.0	98,788
500-999 Emps.	6	7	1,062.3	4,267
100+ Emps.	0	0	97.2	456

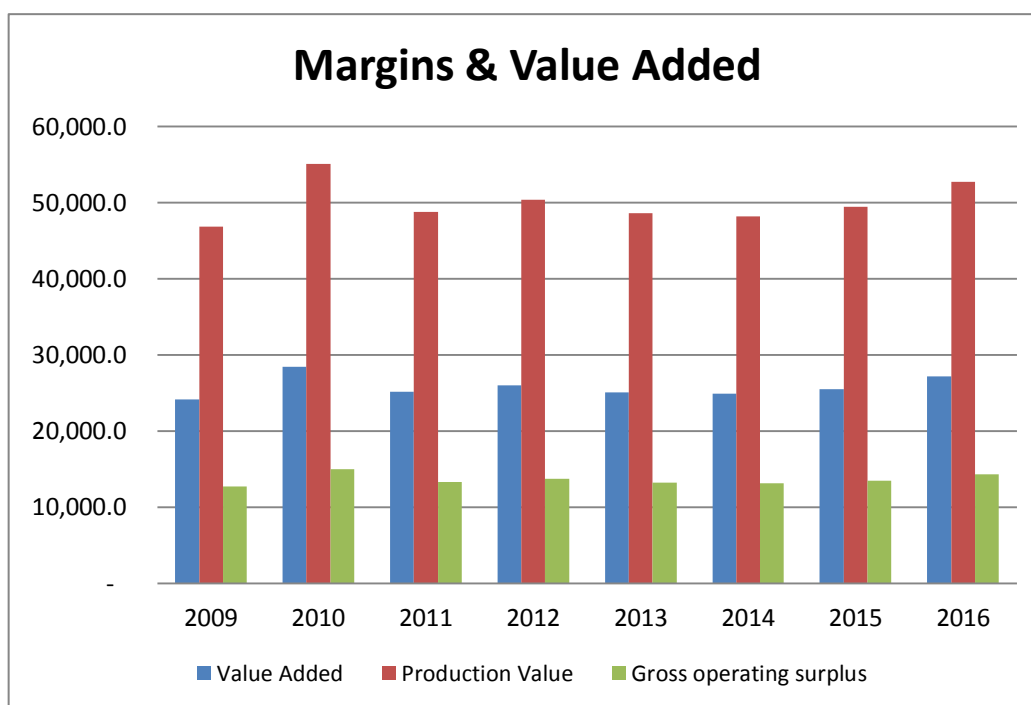
UK WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Perry/Hope Industry Forecast (ISIC45)

Margins, Value Added, Purchases and Production Value (Mill. Euros)

	Value Added	Production Value	Gross margin on goods for resale	Gross operating surplus	Total purchases of goods & services
2009	24,154.5	46,800.1	21,775.3	12,729.1	123,843.7
2010	28,439.7	55,102.7	25,638.4	14,987.3	145,814.2
2011	25,183.0	48,792.8	22,702.5	13,271.1	129,116.8
2012	25,981.5	50,339.9	23,422.3	13,691.9	133,210.7
2013	25,071.4	48,576.6	22,601.9	13,212.3	128,544.5
2014	24,871.1	48,188.5	22,421.3	13,106.7	127,517.5
2015	25,524.4	49,454.3	23,010.3	13,451.0	130,867.3
2016	27,209.0	52,718.2	24,528.9	14,338.8	139,504.2

Margins & Value Added (Mill. Euros) (Chart)



UK WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

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Wages, Salaries and Turnover Ratios

	Wages and Salaries (Mill. Euros)	Employment	Turnover/ Employee (Mill. Euros)	Turnover/ Establishment (Mill. Euros)
2009	10,046.6	3,079,172	154,101	6,083,961
2010	11,828.9	3,072,540	182,566	7,207,777
2011	10,474.4	3,121,698	157,839	6,231,549
2012	10,806.5	3,120,075	162,775	6,426,402
2013	10,428.0	3,102,347	157,970	6,236,731
2014	10,344.7	3,108,032	156,422	6,175,587
2015	10,616.4	3,139,092	158,942	6,275,103
2016	11,317.1	3,197,326	166,346	6,567,412

Investments in Goods, Buildings and Equipment (Mill. Euros)

	Gross investment in tangible goods	Gross investment in existing buildings and structures	Gross investment in machinery and equipment
2009	2,264.6	173.4	1,155.9
2010	2,666.4	204.1	1,360.9
2011	2,361.0	180.8	1,205.1
2012	2,435.9	186.5	1,243.3
2013	2,350.6	180.0	1,199.7
2014	2,331.8	178.5	1,190.2
2015	2,393.0	183.2	1,221.4
2016	2,551.0	195.3	1,302.0

UK WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Perry/Hope Industry Forecast (ISIC45)

Largest Industry Companies - Current Information

Company	Country HQ	2013 Sales (USD\$M)*	Employ-ees*
Shell Trading International Ltd	London, London	134,500	400
Phillips 66 Ltd	London, London	35,000	1,000
Greenenergy Fuels Ltd	London, London	26,000	500
Wolseley Ltd	Reading, Berkshire	20,100	40,000
Travis Perkins Plc	Northampton, Northamptonshire	8,500	21,900
Booker Group Plc	Wellingborough, Northamptonshire	7,800	12,900
Blue Ocean Associates Ltd	London, London	7,700	--
World Fuel Services Europe Ltd	London, London	6,600	--
Palmer & Harvey (Holdings) Plc	Hove, East Sussex	6,400	--
Pendragon Plc	Nottingham, Nottinghamshire	6,300	9,200
Palmer & Harvey Mclane Ltd	Hove, East Sussex	6,300	--
De Beers Uk Ltd	London, London	5,800	300
European Metal Recycling Ltd	Warrington, Cheshire	5,100	2,400

*Estimated

Largest Industry Companies - Location

Company	Intl HQ	Website URL
Shell Trading International Ltd	England	http://www.shell.com/
Phillips 66 Ltd	United States	http://www.phillips66.co.uk/
Greenenergy Fuels Ltd	England	http://www.greenenergy.com/
Wolseley Ltd	England	http://www.wolseley.com
Travis Perkins Plc	England	http://www.travisperkinsplc.com
Booker Group Plc	England	http://www.bookergroup.com
Blue Ocean Associates Ltd	England	http://www.harvestenergy.co.uk/
World Fuel Services Europe Ltd	England	https://www.wfscorp.com/
Palmer & Harvey (Holdings) Plc	England	http://www.palmerharvey.co.uk/
Pendragon Plc	England	http://www.pendragonplc.com
Palmer & Harvey Mclane Ltd	England	http://www.palmerharvey.co.uk/
De Beers Uk Ltd	England	http://www.dtc.com
European Metal Recycling Ltd	England	http://www.emrltd.com

UK WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

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Largest Industry Companies - Public/Private

Company	Public/ Private	Symbol
Shell Trading International Ltd	Private	--
Phillips 66 Ltd	Private	PSX
Greenenergy Fuels Ltd	Private	--
Wolseley Ltd	Public	WOSCF
Travis Perkins Plc	Public	TVPKF
Booker Group Plc	Public	BOKGF
Blue Ocean Associates Ltd	Private	--
World Fuel Services Europe Ltd	Private	--
Palmer & Harvey (Holdings) Plc	Private	--
Pendragon Plc	Public	PDGNF
Palmer & Harvey Mclane Ltd	Private	--
De Beers Uk Ltd	Private	--
European Metal Recycling Ltd	Private	--

Largest Industry Companies - Sales Trend

Company	2009 Sales (USD\$M)*	2010 Sales (USD\$M)*	2011 Sales (USD\$M)*	2012 Sales (USD\$M)*	2013 Sales (USD\$M)*
Shell Trading International Ltd	--	--	--	--	134,500
Phillips 66 Ltd	--	--	--	--	35,000
Greenenergy Fuels Ltd	--	--	--	--	26,000
Wolseley Ltd	23,900	20,600	22,300	21,100	20,100
Travis Perkins Plc	4,700	4,900	7,400	7,800	8,500
Booker Group Plc	5,100	5,800	6,300	6,100	7,800
Blue Ocean Associates Ltd	--	--	--	--	7,700
World Fuel Services Europe Ltd	--	--	--	--	6,600
Palmer & Harvey (Holdings) Plc	--	--	--	--	6,400
Pendragon Plc	5,100	5,500	5,400	5,900	6,300
Palmer & Harvey Mclane Ltd	--	--	--	--	6,300
De Beers Uk Ltd	--	--	--	--	5,800
European Metal Recycling Ltd	--	--	--	--	5,100

*Estimated

UK WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Perry/Hope Industry Forecast (ISIC45)

2014 Industry Establishments (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
UK - United Kingdom	17,153	35,192	18,600	7,431	347	169,722	248,445
UKC - North East (UK)	561	1,151	608	243	11	5,551	8,125
UKC1 - Tees Valley and Durham	271	556	294	117	5	2,681	3,924
UKC11 - Hartlepool and Stockton-on-Tees	65	134	71	28	1	647	948
UKC12 - South Teesside	65	132	70	28	1	638	934
UKC13 - Darlington	23	48	25	10	0	230	337
UKC14 - Durham CC	118	242	128	51	2	1,165	1,705
UKC2 - Northumberland and Tyne and Wear	290	595	315	126	6	2,870	4,201
UKC21 - Northumberland	63	130	69	27	1	625	916
UKC22 - Tyneside	169	348	184	73	3	1,676	2,454
UKC23 - Sunderland	57	118	62	25	1	568	832
UKD - North West (UK)	1,846	3,788	2,002	800	37	18,270	26,744
UKD1 - Cumbria	170	348	184	74	3	1,679	2,458
UKD11 - West Cumbria	80	165	87	35	2	796	1,165
UKD12 - East Cumbria	89	183	97	39	2	884	1,294
UKD3 - Greater Manchester	647	1,327	701	280	13	6,398	9,366
UKD31 - Greater Manchester South	356	730	386	154	7	3,520	5,153
UKD32 - Greater Manchester North	291	597	315	126	6	2,878	4,213
UKD4 - Lancashire	465	954	504	201	9	4,600	6,734
UKD41 - Blackburn with Darwen	45	92	49	19	1	445	651
UKD42 - Blackpool	45	92	49	19	1	444	649
UKD43 - Lancashire CC	375	770	407	162	8	3,711	5,433
UKD7 - Merseyside	380	780	413	165	8	3,764	5,510
UKD71 - East Merseyside	98	200	106	42	2	965	1,412
UKD72 - Liverpool	123	252	133	53	2	1,214	1,777
UKD73 - Sefton	75	154	82	33	2	744	1,089
UKD74 - Wirral	85	174	92	37	2	841	1,232
UKE - Yorkshire and The Humber	1,483	3,043	1,608	643	30	14,676	21,483
UKE1 - East Yorkshire and Northern Lincolnshire	276	567	300	120	6	2,736	4,005
UKE11 - Kingston upon Hull, City of	79	162	86	34	2	783	1,147
UKE12 - East Riding of Yorkshire	102	209	110	44	2	1,006	1,472
UKE13 - North and North East Lincolnshire	96	196	104	41	2	947	1,386
UKE2 - North Yorkshire	272	558	295	118	6	2,692	3,940
UKE21 - York	69	141	74	30	1	679	994
UKE22 - North Yorkshire CC	203	417	221	88	4	2,013	2,946
UKE3 - South Yorkshire	326	669	353	141	7	3,224	4,720

UK WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Perry/Hope Industry Forecast (ISIC45)

2014 Industry Establishments (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
UKE31 - Barnsley, Doncaster and Rotherham	190	389	206	82	4	1,876	2,746
UKE32 - Sheffield	136	280	148	59	3	1,348	1,974
UKE4 - West Yorkshire	609	1,249	660	264	12	6,024	8,818
UKE41 - Bradford	139	285	150	60	3	1,373	2,010
UKE42 - Leeds	216	443	234	94	4	2,138	3,130
UKE44 - Calderdale	166	340	180	72	3	1,641	2,403
UKE45 - Wakefield	88	181	96	38	2	873	1,278
UKF - East Midlands (UK)	1,445	2,964	1,566	626	29	14,293	20,922
UKF1 - Derbyshire and Nottinghamshire	629	1,290	682	272	13	6,222	9,108
UKF11 - Derby	74	152	80	32	1	733	1,072
UKF12 - East Derbyshire	82	169	89	36	2	813	1,190
UKF13 - South and West Derbyshire	147	301	159	64	3	1,453	2,127
UKF14 - Nottingham	92	189	100	40	2	910	1,332
UKF15 - North Nottinghamshire	133	272	144	57	3	1,312	1,920
UKF16 - South Nottinghamshire	101	208	110	44	2	1,002	1,467
UKF2 - Leicestershire, Rutland and Northamptonshire	265	544	287	115	5	2,621	3,837
UKF21 - Leicester	48	99	52	21	1	478	700
UKF22 - Leicestershire CC and Rutland	108	222	117	47	2	1,071	1,568
UKF24 - West Northamptonshire	59	121	64	26	1	585	856
UKF25 - North Northamptonshire	50	102	54	21	1	491	719
UKF3 - Lincolnshire	265	544	287	115	5	2,621	3,837
UKF30 - Lincolnshire	265	544	287	115	5	2,621	3,837
UKG - West Midlands (UK)	1,625	3,334	1,762	704	33	16,078	23,535
UKG1 - Herefordshire, Worcestershire and Warwickshire	482	988	522	209	10	4,767	6,978
UKG11 - Herefordshire, County of	68	139	74	29	1	671	983
UKG12 - Worcestershire	211	433	229	91	4	2,088	3,057
UKG13 - Warwickshire	203	416	220	88	4	2,007	2,938
UKG2 - Shropshire and Staffordshire	504	1,033	546	218	10	4,983	7,294
UKG21 - Telford and Wrekin	54	110	58	23	1	531	777
UKG22 - Shropshire CC	97	198	105	42	2	957	1,400
UKG23 - Stoke-on-Trent	79	162	86	34	2	783	1,147
UKG24 - Staffordshire CC	274	562	297	119	6	2,713	3,971
UKG3 - West Midlands	640	1,312	693	277	13	6,328	9,263
UKG31 - Birmingham	250	513	271	108	5	2,472	3,618
UKG32 - Solihull	50	102	54	21	1	491	718
UKG33 - Coventry	76	156	82	33	2	753	1,102

UK WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Perry/Hope Industry Forecast (ISIC45)

2014 Industry Establishments (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
UKG36 - Dudley	73	150	79	32	1	722	1,057
UKG37 - Sandwell	72	148	78	31	1	715	1,046
UKG38 - Walsall	62	128	68	27	1	617	903
UKG39 - Wolverhampton	58	118	62	25	1	569	834
UKH - East of England	1,893	3,884	2,053	820	38	18,730	27,417
UKH1 - East Anglia	811	1,663	879	351	16	8,022	11,743
UKH11 - Peterborough	59	122	64	26	1	587	859
UKH12 - Cambridgeshire CC	211	433	229	91	4	2,087	3,055
UKH13 - Norfolk	295	604	319	128	6	2,915	4,267
UKH14 - Suffolk	246	505	267	107	5	2,433	3,562
UKH2 - Bedfordshire and Hertfordshire	537	1,102	582	233	11	5,313	7,777
UKH21 - Luton	62	127	67	27	1	614	898
UKH23 - Hertfordshire	345	708	374	150	7	3,416	5,001
UKH24 - Bedford	49	100	53	21	1	484	709
UKH25 - Central Bedfordshire	79	163	86	34	2	786	1,151
UKH3 - Essex	545	1,119	591	236	11	5,394	7,897
UKH31 - Southend-on-Sea	52	107	56	22	1	514	752
UKH32 - Thurrock	50	103	54	22	1	495	725
UKH33 - Essex CC	443	909	481	192	9	4,385	6,420
UKI - London	1,379	2,829	1,495	597	28	13,643	19,972
UKI1 - Inner London	353	725	383	153	7	3,497	5,119
UKI11 - Inner London - West	129	265	140	56	3	1,280	1,874
UKI12 - Inner London - East	224	460	243	97	5	2,217	3,246
UKI2 - Outer London	1,025	2,104	1,112	444	21	10,146	14,852
UKI21 - Outer London - East and North East	360	738	390	156	7	3,561	5,213
UKI22 - Outer London - South	266	546	288	115	5	2,632	3,852
UKI23 - Outer London - West and North West	400	820	433	173	8	3,954	5,787
UKJ - South East (UK)	2,603	5,340	2,822	1,127	53	25,751	37,695
UKJ1 - Berkshire, Buckinghamshire and Oxfordshire	714	1,466	775	310	14	7,069	10,348
UKJ11 - Berkshire	274	563	297	119	6	2,714	3,973
UKJ12 - Milton Keynes	76	157	83	33	2	757	1,108
UKJ13 - Buckinghamshire CC	158	324	171	68	3	1,563	2,288
UKJ14 - Oxfordshire	206	422	223	89	4	2,036	2,980
UKJ2 - Surrey, East and West Sussex	817	1,675	885	354	17	8,080	11,827
UKJ21 - Brighton and Hove	78	160	85	34	2	774	1,132
UKJ22 - East Sussex CC	156	320	169	68	3	1,543	2,259

UK WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Perry/Hope Industry Forecast (ISIC45)

2014 Industry Establishments (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
UKJ23 - Surrey	341	699	369	148	7	3,371	4,935
UKJ24 - West Sussex	242	496	262	105	5	2,392	3,501
UKJ3 - Hampshire and Isle of Wight	556	1,141	603	241	11	5,504	8,058
UKJ31 - Portsmouth	61	125	66	26	1	605	886
UKJ32 - Southampton	71	145	77	31	1	700	1,024
UKJ33 - Hampshire CC	383	786	415	166	8	3,789	5,546
UKJ34 - Isle of Wight	41	85	45	18	1	411	601
UKJ4 - Kent	515	1,057	559	223	10	5,097	7,462
UKJ41 - Medway	79	161	85	34	2	777	1,138
UKJ42 - Kent CC	437	896	473	189	9	4,320	6,324
UKK - South West (UK)	1,762	3,615	1,911	763	36	17,433	25,520
UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area	754	1,547	817	327	15	7,459	10,919
UKK11 - Bristol, City of	141	290	153	61	3	1,399	2,047
UKK12 - Bath and North East Somerset, North Somerset and South Gloucestershire	210	432	228	91	4	2,081	3,046
UKK13 - Gloucestershire	190	390	206	82	4	1,883	2,757
UKK14 - Swindon	65	133	70	28	1	639	936
UKK15 - Wiltshire CC	147	302	160	64	3	1,457	2,133
UKK2 - Dorset and Somerset	450	924	488	195	9	4,457	6,524
UKK21 - Bournemouth and Poole	113	231	122	49	2	1,114	1,631
UKK22 - Dorset CC	147	302	159	64	3	1,455	2,129
UKK23 - Somerset	191	392	207	83	4	1,888	2,764
UKK3 - Cornwall and Isles of Scilly	173	356	188	75	4	1,715	2,510
UKK30 - Cornwall and Isles of Scilly	173	356	188	75	4	1,715	2,510
UKK4 - Devon	384	789	417	167	8	3,803	5,567
UKK41 - Plymouth	87	179	94	38	2	861	1,261
UKK42 - Torbay	45	93	49	20	1	447	654
UKK43 - Devon CC	252	517	273	109	5	2,495	3,653
UKL - Wales	849	1,741	920	368	17	8,397	12,291
UKL1 - West Wales and The Valleys	520	1,067	564	225	11	5,144	7,529
UKL11 - Isle of Anglesey	19	39	20	8	0	186	272
UKL12 - Gwynedd	33	67	35	14	1	322	472
UKL13 - Conwy and Denbighshire	57	117	62	25	1	563	825
UKL14 - South West Wales	103	211	111	45	2	1,017	1,488
UKL15 - Central Valleys	79	163	86	34	2	787	1,151
UKL16 - Gwent Valleys	91	187	99	39	2	900	1,318
UKL17 - Bridgend and Neath Port Talbot	75	153	81	32	2	738	1,080

UK WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Perry/Hope Industry Forecast (ISIC45)

2014 Industry Establishments (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
UKL18 - Swansea	64	131	69	28	1	630	923
UKL2 - East Wales	329	675	357	142	7	3,253	4,762
UKL21 - Monmouthshire and Newport	68	139	74	29	1	672	984
UKL22 - Cardiff and Vale of Glamorgan	138	283	150	60	3	1,365	1,998
UKL23 - Flintshire and Wrexham	84	172	91	36	2	831	1,217
UKL24 - Powys	39	80	42	17	1	385	564
UKM - Scotland	1,129	2,317	1,224	489	23	11,172	16,354
UKM2 - Eastern Scotland	433	888	469	188	9	4,283	6,270
UKM21 - Angus and Dundee City	55	113	59	24	1	543	794
UKM22 - Clackmannanshire and Fife	89	184	97	39	2	885	1,296
UKM23 - East Lothian and Midlothian	38	79	42	17	1	381	558
UKM24 - Scottish Borders	24	50	26	11	0	240	352
UKM25 - Edinburgh, City of	105	215	113	45	2	1,035	1,516
UKM26 - Falkirk	33	68	36	14	1	327	478
UKM27 - Perth & Kinross and Stirling	51	105	55	22	1	506	740
UKM28 - West Lothian	37	76	40	16	1	366	536
UKM3 - South Western Scotland	444	912	482	193	9	4,397	6,437
UKM31 - East Dunbartonshire, West Dunbartonshire and Helensburgh & Lomond	43	88	46	18	1	422	618
UKM32 - Dumfries & Galloway	29	59	31	12	1	283	415
UKM33 - East Ayrshire and North Ayrshire mainland	48	99	52	21	1	476	696
UKM34 - Glasgow City	115	235	124	50	2	1,134	1,660
UKM35 - Inverclyde, East Renfrewshire and Renfrewshire	66	135	71	28	1	649	950
UKM36 - North Lanarkshire	63	129	68	27	1	624	913
UKM37 - South Ayrshire	22	44	23	9	0	213	312
UKM38 - South Lanarkshire	60	124	65	26	1	596	872
UKM5 - North Eastern Scotland	116	238	126	50	2	1,149	1,682
UKM50 - Aberdeen City and Aberdeenshire	116	238	126	50	2	1,149	1,682
UKM6 - Highlands and Islands	136	278	147	59	3	1,343	1,965
UKM61 - Caithness & Sutherland and Ross & Cromarty	28	57	30	12	1	273	400
UKM62 - Inverness & Nairn and Moray, Badenoch & Strathspey	56	116	61	24	1	557	816

UK WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Perry/Hope Industry Forecast (ISIC45)

2014 Industry Establishments (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
UKM63 - Lochaber, Skye & Lochalsh, Arran & Cumbrae and Argyll & Bute	31	64	34	13	1	307	449
UKM64 - Eilean Siar (Western Isles)	8	16	9	3	0	78	115
UKM65 - Orkney Islands	6	12	7	3	0	60	88
UKM66 - Shetland Islands	7	14	7	3	0	67	98
UKN - Northern Ireland (UK)	579	1,188	628	251	12	5,729	8,386
UKN0 - Northern Ireland (UK)	579	1,188	628	251	12	5,729	8,386
UKN01 - Belfast	86	177	94	37	2	855	1,251
UKN02 - Outer Belfast	125	256	136	54	3	1,237	1,811
UKN03 - East of Northern Ireland (UK)	142	290	154	61	3	1,401	2,050
UKN04 - North of Northern Ireland (UK)	93	190	101	40	2	918	1,343
UKN05 - West and South of Northern Ireland (UK)	133	274	145	58	3	1,319	1,931

UK WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Perry/Hope Industry Forecast (ISIC45)

2014 Industry Turnover (Mill. US\$) (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
UK - United Kingdom	7,436.9	147,634.6	206,219.3	222,032.7	35,678.0	55,631.1	674,632.6
UKC - North East (UK)	243.2	4,828.4	6,744.4	7,261.5	1,166.8	1,819.4	22,063.7
UKC1 - Tees Valley and Durham	117.5	2,331.9	3,257.2	3,507.0	563.5	878.7	10,655.7
UKC11 - Hartlepool and Stockton-on-Tees	28.4	563.2	786.7	847.0	136.1	212.2	2,573.7
UKC12 - South Teesside	28.0	555.3	775.6	835.1	134.2	209.2	2,537.4
UKC13 - Darlington	10.1	200.1	279.5	301.0	48.4	75.4	914.4
UKC14 - Durham CC	51.0	1,013.3	1,415.4	1,523.9	244.9	381.8	4,630.2
UKC2 - Northumberland and Tyne and Wear	125.8	2,496.5	3,487.2	3,754.6	603.3	940.7	11,408.1
UKC21 - Northumberland	27.4	544.1	760.0	818.2	131.5	205.0	2,486.1
UKC22 - Tyneside	73.5	1,458.3	2,036.9	2,193.1	352.4	549.5	6,663.7
UKC23 - Sunderland	24.9	494.2	690.3	743.2	119.4	186.2	2,258.2
UKD - North West (UK)	800.6	15,892.2	22,198.6	23,900.9	3,840.6	5,988.5	72,621.4
UKD1 - Cumbria	73.6	1,460.8	2,040.4	2,196.9	353.0	550.4	6,675.1
UKD11 - West Cumbria	34.9	692.4	967.2	1,041.3	167.3	260.9	3,164.0
UKD12 - East Cumbria	38.7	768.7	1,073.7	1,156.0	185.8	289.6	3,512.4
UKD3 - Greater Manchester	280.4	5,565.4	7,773.9	8,370.1	1,345.0	2,097.1	25,431.9
UKD31 - Greater Manchester South	154.3	3,062.2	4,277.4	4,605.4	740.0	1,153.9	13,993.3
UKD32 - Greater Manchester North	126.1	2,503.4	3,496.8	3,765.0	605.0	943.3	11,439.6
UKD4 - Lancashire	201.6	4,001.3	5,589.1	6,017.7	967.0	1,507.8	18,284.4
UKD41 - Blackburn with Darwen	19.5	386.7	540.1	581.6	93.4	145.7	1,767.0
UKD42 - Blackpool	19.4	385.9	539.0	580.3	93.2	145.4	1,763.2
UKD43 - Lancashire CC	162.6	3,228.5	4,509.6	4,855.4	780.2	1,216.5	14,752.9
UKD7 - Merseyside	164.9	3,274.1	4,573.4	4,924.1	791.2	1,233.7	14,961.5
UKD71 - East Merseyside	42.3	839.3	1,172.3	1,262.2	202.8	316.3	3,835.2
UKD72 - Liverpool	53.2	1,055.7	1,474.7	1,587.8	255.1	397.8	4,824.3
UKD73 - Sefton	32.6	647.2	904.1	973.4	156.4	243.9	2,957.6
UKD74 - Wirral	36.9	731.9	1,022.3	1,100.7	176.9	275.8	3,344.4
UKE - Yorkshire and The Humber	643.1	12,765.9	17,831.7	19,199.0	3,085.1	4,810.4	58,335.1
UKE1 - East Yorkshire and Northern Lincolnshire	119.9	2,379.7	3,324.0	3,578.9	575.1	896.7	10,874.4
UKE11 - Kingston upon Hull, City of	34.3	681.4	951.7	1,024.7	164.7	256.7	3,113.5
UKE12 - East Riding of Yorkshire	44.1	874.9	1,222.1	1,315.8	211.4	329.7	3,997.9
UKE13 - North and North East Lincolnshire	41.5	823.5	1,150.2	1,238.4	199.0	310.3	3,762.9
UKE2 - North Yorkshire	117.9	2,341.4	3,270.6	3,521.4	565.8	882.3	10,699.4
UKE21 - York	29.7	590.5	824.9	888.1	142.7	222.5	2,698.5
UKE22 - North Yorkshire CC	88.2	1,750.9	2,445.7	2,633.2	423.1	659.8	8,000.9
UKE3 - South Yorkshire	141.3	2,804.7	3,917.7	4,218.1	677.8	1,056.9	12,816.6
UKE31 - Barnsley, Doncaster and Rotherham	82.2	1,632.0	2,279.7	2,454.5	394.4	615.0	7,457.8

UK WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Perry/Hope Industry Forecast (ISIC45)

2014 Industry Turnover (Mill. US\$) (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
UKE32 - Sheffield	59.1	1,172.9	1,638.4	1,764.0	283.5	442.0	5,359.8
UKE4 - West Yorkshire	264.0	5,240.0	7,319.3	7,880.6	1,266.3	1,974.5	23,944.7
UKE41 - Bradford	60.2	1,194.4	1,668.3	1,796.2	288.6	450.1	5,457.7
UKE42 - Leeds	93.7	1,860.0	2,598.1	2,797.3	449.5	700.9	8,499.5
UKE44 - Calderdale	71.9	1,427.7	1,994.3	2,147.2	345.0	538.0	6,524.2
UKE45 - Wakefield	38.2	759.3	1,060.6	1,141.9	183.5	286.1	3,469.6
UKF - East Midlands (UK)	626.3	12,432.8	17,366.3	18,698.0	3,004.5	4,684.9	56,812.8
UKF1 - Derbyshire and Nottinghamshire	272.6	5,412.3	7,560.0	8,139.7	1,308.0	2,039.4	24,732.0
UKF11 - Derby	32.1	637.2	890.1	958.4	154.0	240.1	2,911.9
UKF12 - East Derbyshire	35.6	706.9	987.5	1,063.2	170.8	266.4	3,230.4
UKF13 - South and West Derbyshire	63.7	1,263.9	1,765.4	1,900.8	305.4	476.3	5,775.5
UKF14 - Nottingham	39.9	791.6	1,105.7	1,190.5	191.3	298.3	3,617.2
UKF15 - North Nottinghamshire	57.5	1,141.0	1,593.8	1,716.1	275.7	430.0	5,214.1
UKF16 - South Nottinghamshire	43.9	871.9	1,217.8	1,311.2	210.7	328.5	3,984.0
UKF2 - Leicestershire, Rutland and Northamptonshire	114.9	2,280.2	3,185.0	3,429.2	551.0	859.2	10,419.5
UKF21 - Leicester	20.9	415.8	580.7	625.3	100.5	156.7	1,899.9
UKF22 - Leicestershire CC and Rutland	46.9	931.9	1,301.6	1,401.5	225.2	351.1	4,258.3
UKF24 - West Northamptonshire	25.6	508.5	710.3	764.8	122.9	191.6	2,323.7
UKF25 - North Northamptonshire	21.5	427.1	596.7	642.4	103.2	161.0	1,951.9
UKF3 - Lincolnshire	114.9	2,280.2	3,185.0	3,429.2	551.0	859.2	10,419.5
UKF30 - Lincolnshire	114.9	2,280.2	3,185.0	3,429.2	551.0	859.2	10,419.5
UKG - West Midlands (UK)	704.5	13,985.4	19,535.1	21,033.1	3,379.8	5,269.9	63,907.9
UKG1 - Herefordshire, Worcestershire and Warwickshire	208.9	4,146.8	5,792.3	6,236.5	1,002.1	1,562.6	18,949.3
UKG11 - Herefordshire, County of	29.4	584.0	815.8	878.3	141.1	220.1	2,668.8
UKG12 - Worcestershire	91.5	1,816.6	2,537.4	2,732.0	439.0	684.5	8,301.0
UKG13 - Warwickshire	87.9	1,745.9	2,438.7	2,625.7	421.9	657.9	7,978.0
UKG2 - Shropshire and Staffordshire	218.3	4,334.4	6,054.4	6,518.7	1,047.5	1,633.3	19,806.6
UKG21 - Telford and Wrekin	23.3	461.9	645.1	694.6	111.6	174.0	2,110.5
UKG22 - Shropshire CC	41.9	832.0	1,162.2	1,251.3	201.1	313.5	3,802.0
UKG23 - Stoke-on-Trent	34.3	681.3	951.6	1,024.6	164.6	256.7	3,113.2
UKG24 - Staffordshire CC	118.9	2,359.5	3,295.9	3,548.6	570.2	889.1	10,782.2
UKG3 - West Midlands	277.3	5,504.2	7,688.4	8,277.9	1,330.2	2,074.1	25,152.0
UKG31 - Birmingham	108.3	2,150.1	3,003.3	3,233.6	519.6	810.2	9,825.2
UKG32 - Solihull	21.5	427.0	596.4	642.1	103.2	160.9	1,951.0
UKG33 - Coventry	33.0	654.7	914.5	984.7	158.2	246.7	2,991.9
UKG36 - Dudley	31.6	628.0	877.2	944.5	151.8	236.6	2,869.7
UKG37 - Sandwell	31.3	621.8	868.5	935.1	150.3	234.3	2,841.3

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	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
UKG38 - Walsall	27.0	536.8	749.8	807.3	129.7	202.3	2,453.0
UKG39 - Wolverhampton	25.0	495.3	691.9	745.0	119.7	186.7	2,263.6
UKH - East of England	820.7	16,292.4	22,757.6	24,502.7	3,937.3	6,139.2	74,449.8
UKH1 - East Anglia	351.5	6,978.3	9,747.5	10,495.0	1,686.4	2,629.6	31,888.3
UKH11 - Peterborough	25.7	510.7	713.4	768.1	123.4	192.4	2,333.7
UKH12 - Cambridgeshire CC	91.4	1,815.4	2,535.8	2,730.3	438.7	684.1	8,295.7
UKH13 - Norfolk	127.7	2,535.6	3,541.7	3,813.3	612.8	955.4	11,586.6
UKH14 - Suffolk	106.6	2,116.7	2,956.6	3,183.3	511.5	797.6	9,672.3
UKH2 - Bedfordshire and Hertfordshire	232.8	4,621.6	6,455.6	6,950.6	1,116.9	1,741.5	21,118.9
UKH21 - Luton	26.9	533.8	745.6	802.8	129.0	201.1	2,439.2
UKH23 - Hertfordshire	149.7	2,971.7	4,151.0	4,469.3	718.2	1,119.8	13,579.6
UKH24 - Bedford	21.2	421.1	588.2	633.3	101.8	158.7	1,924.4
UKH25 - Central Bedfordshire	34.5	684.0	955.4	1,028.7	165.3	257.7	3,125.5
UKH3 - Essex	236.4	4,692.4	6,554.5	7,057.1	1,134.0	1,768.2	21,442.6
UKH31 - Southend-on-Sea	22.5	447.0	624.3	672.2	108.0	168.4	2,042.4
UKH32 - Thurrock	21.7	430.7	601.7	647.8	104.1	162.3	1,968.3
UKH33 - Essex CC	192.2	3,814.7	5,328.5	5,737.1	921.9	1,437.5	17,431.9
UKI - London	597.8	11,868.0	16,577.5	17,848.7	2,868.1	4,472.0	54,232.0
UKI1 - Inner London	153.2	3,042.1	4,249.3	4,575.2	735.2	1,146.3	13,901.4
UKI11 - Inner London - West	56.1	1,113.4	1,555.3	1,674.5	269.1	419.6	5,087.9
UKI12 - Inner London - East	97.2	1,928.7	2,694.1	2,900.6	466.1	726.8	8,813.4
UKI2 - Outer London	444.6	8,825.8	12,328.1	13,273.5	2,132.9	3,325.7	40,330.6
UKI21 - Outer London - East and North East	156.0	3,097.5	4,326.7	4,658.5	748.6	1,167.2	14,154.6
UKI22 - Outer London - South	115.3	2,289.0	3,197.4	3,442.6	553.2	862.5	10,460.1
UKI23 - Outer London - West and North West	173.2	3,439.1	4,803.7	5,172.1	831.1	1,295.9	15,715.1
UKJ - South East (UK)	1,128.4	22,399.6	31,288.3	33,687.6	5,413.2	8,440.5	102,357.6
UKJ1 - Berkshire, Buckinghamshire and Oxfordshire	309.8	6,149.4	8,589.6	9,248.2	1,486.1	2,317.2	28,100.2
UKJ11 - Berkshire	118.9	2,360.8	3,297.6	3,550.5	570.5	889.6	10,788.0
UKJ12 - Milton Keynes	33.2	658.2	919.4	989.9	159.1	248.0	3,007.6
UKJ13 - Buckinghamshire CC	68.5	1,359.5	1,899.0	2,044.6	328.5	512.3	6,212.3
UKJ14 - Oxfordshire	89.2	1,770.9	2,473.6	2,663.3	428.0	667.3	8,092.3
UKJ2 - Surrey, East and West Sussex	354.0	7,028.1	9,817.0	10,569.8	1,698.4	2,648.3	32,115.8
UKJ21 - Brighton and Hove	33.9	672.9	939.9	1,012.0	162.6	253.6	3,074.8
UKJ22 - East Sussex CC	67.6	1,342.6	1,875.4	2,019.2	324.5	505.9	6,135.3
UKJ23 - Surrey	147.7	2,932.3	4,095.9	4,410.0	708.6	1,104.9	13,399.4
UKJ24 - West Sussex	104.8	2,080.6	2,906.2	3,129.1	502.8	784.0	9,507.5
UKJ3 - Hampshire and Isle of Wight	241.2	4,788.2	6,688.2	7,201.1	1,157.1	1,804.3	21,880.0

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UKJ31 - Portsmouth	26.5	526.4	735.3	791.7	127.2	198.4	2,405.6
UKJ32 - Southampton	30.7	608.8	850.4	915.6	147.1	229.4	2,781.9
UKJ33 - Hampshire CC	166.0	3,295.8	4,603.7	4,956.7	796.5	1,241.9	15,060.6
UKJ34 - Isle of Wight	18.0	357.1	498.9	537.1	86.3	134.6	1,632.0
UKJ4 - Kent	223.4	4,434.0	6,193.5	6,668.4	1,071.5	1,670.8	20,261.6
UKJ41 - Medway	34.1	676.2	944.5	1,017.0	163.4	254.8	3,089.9
UKJ42 - Kent CC	189.3	3,757.8	5,249.0	5,651.5	908.1	1,416.0	17,171.6
UKK - South West (UK)	763.9	15,164.7	21,182.4	22,806.8	3,664.8	5,714.3	69,297.0
UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area	326.8	6,488.2	9,062.9	9,757.9	1,568.0	2,444.9	29,648.7
UKK11 - Bristol, City of	61.3	1,216.6	1,699.4	1,829.7	294.0	458.4	5,559.4
UKK12 - Bath and North East Somerset, North Somerset and South Gloucestershire	91.2	1,810.3	2,528.6	2,722.5	437.5	682.1	8,272.2
UKK13 - Gloucestershire	82.5	1,638.1	2,288.2	2,463.6	395.9	617.3	7,485.6
UKK14 - Swindon	28.0	556.2	776.9	836.4	134.4	209.6	2,541.4
UKK15 - Wiltshire CC	63.8	1,267.4	1,770.3	1,906.0	306.3	477.6	5,791.3
UKK2 - Dorset and Somerset	195.3	3,876.9	5,415.3	5,830.5	936.9	1,460.9	17,715.7
UKK21 - Bournemouth and Poole	48.8	969.0	1,353.5	1,457.3	234.2	365.1	4,427.9
UKK22 - Dorset CC	63.7	1,265.3	1,767.4	1,902.9	305.8	476.8	5,781.9
UKK23 - Somerset	82.7	1,642.6	2,294.4	2,470.3	397.0	618.9	7,505.9
UKK3 - Cornwall and Isles of Scilly	75.1	1,491.4	2,083.2	2,243.0	360.4	562.0	6,815.1
UKK30 - Cornwall and Isles of Scilly	75.1	1,491.4	2,083.2	2,243.0	360.4	562.0	6,815.1
UKK4 - Devon	166.6	3,308.3	4,621.0	4,975.4	799.5	1,246.6	15,117.4
UKK41 - Plymouth	37.7	749.1	1,046.3	1,126.6	181.0	282.3	3,423.0
UKK42 - Torbay	19.6	388.6	542.8	584.4	93.9	146.4	1,775.6
UKK43 - Devon CC	109.3	2,170.6	3,031.9	3,264.4	524.6	817.9	9,918.7
UKL - Wales	367.9	7,303.8	10,202.1	10,984.4	1,765.1	2,752.2	33,375.6
UKL1 - West Wales and The Valleys	225.4	4,474.2	6,249.6	6,728.9	1,081.2	1,685.9	20,445.3
UKL11 - Isle of Anglesey	8.2	161.8	226.0	243.3	39.1	61.0	739.3
UKL12 - Gwynedd	14.1	280.4	391.7	421.8	67.8	105.7	1,281.5
UKL13 - Conwy and Denbighshire	24.7	490.1	684.6	737.1	118.4	184.7	2,239.6
UKL14 - South West Wales	44.5	884.2	1,235.1	1,329.8	213.7	333.2	4,040.6
UKL15 - Central Valleys	34.5	684.2	955.7	1,029.0	165.4	257.8	3,126.6
UKL16 - Gwent Valleys	39.4	783.0	1,093.8	1,177.6	189.2	295.1	3,578.2
UKL17 - Bridgend and Neath Port Talbot	32.3	641.8	896.4	965.2	155.1	241.8	2,932.6
UKL18 - Swansea	27.6	548.4	766.0	824.7	132.5	206.6	2,505.8
UKL2 - East Wales	142.5	2,829.6	3,952.5	4,255.6	683.8	1,066.2	12,930.3
UKL21 - Monmouthshire and Newport	29.4	584.5	816.4	879.0	141.2	220.2	2,670.9

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UKL22 - Cardiff and Vale of Glamorgan	59.8	1,187.3	1,658.5	1,785.6	286.9	447.4	5,425.6
UKL23 - Flintshire and Wrexham	36.4	722.9	1,009.8	1,087.2	174.7	272.4	3,303.3
UKL24 - Powys	16.9	334.9	467.8	503.7	80.9	126.2	1,530.5
UKM - Scotland	489.5	9,718.0	13,574.3	14,615.2	2,348.5	3,661.9	44,407.4
UKM2 - Eastern Scotland	187.7	3,725.6	5,204.0	5,603.1	900.3	1,403.9	17,024.6
UKM21 - Angus and Dundee City	23.8	472.0	659.4	709.9	114.1	177.9	2,157.1
UKM22 - Clackmannanshire and Fife	38.8	770.2	1,075.8	1,158.3	186.1	290.2	3,519.5
UKM23 - East Lothian and Midlothian	16.7	331.3	462.8	498.3	80.1	124.8	1,513.9
UKM24 - Scottish Borders	10.5	209.1	292.0	314.4	50.5	78.8	955.4
UKM25 - Edinburgh, City of	45.4	900.6	1,257.9	1,354.4	217.6	339.3	4,115.3
UKM26 - Falkirk	14.3	284.1	396.8	427.2	68.7	107.0	1,298.1
UKM27 - Perth & Kinross and Stirling	22.2	440.0	614.6	661.7	106.3	165.8	2,010.7
UKM28 - West Lothian	16.1	318.7	445.2	479.3	77.0	120.1	1,456.4
UKM3 - South Western Scotland	192.7	3,825.2	5,343.1	5,752.8	924.4	1,441.4	17,479.5
UKM31 - East Dunbartonshire, West Dunbartonshire and Helensburgh & Lomond	18.5	367.5	513.3	552.6	88.8	138.5	1,679.1
UKM32 - Dumfries & Galloway	12.4	246.4	344.2	370.6	59.5	92.9	1,126.0
UKM33 - East Ayrshire and North Ayrshire mainland	20.8	413.8	578.1	622.4	100.0	155.9	1,891.1
UKM34 - Glasgow City	49.7	986.3	1,377.7	1,483.3	238.4	371.7	4,507.0
UKM35 - Inverclyde, East Renfrewshire and Renfrewshire	28.4	564.6	788.7	849.2	136.5	212.8	2,580.2
UKM36 - North Lanarkshire	27.3	542.7	758.1	816.2	131.2	204.5	2,479.9
UKM37 - South Ayrshire	9.3	185.4	259.0	278.8	44.8	69.9	847.2
UKM38 - South Lanarkshire	26.1	518.4	724.1	779.7	125.3	195.4	2,369.0
UKM5 - North Eastern Scotland	50.3	999.4	1,395.9	1,503.0	241.5	376.6	4,566.7
UKM50 - Aberdeen City and Aberdeenshire	50.3	999.4	1,395.9	1,503.0	241.5	376.6	4,566.7
UKM6 - Highlands and Islands	58.8	1,167.8	1,631.3	1,756.4	282.2	440.1	5,336.6
UKM61 - Caithness & Sutherland and Ross & Cromarty	12.0	237.4	331.6	357.1	57.4	89.5	1,084.9
UKM62 - Inverness & Nairn and Moray, Badenoch & Strathspey	24.4	484.8	677.1	729.0	117.1	182.7	2,215.1
UKM63 - Lochaber, Skye & Lochalsh, Arran & Cumbrae and Argyll & Bute	13.4	266.9	372.8	401.4	64.5	100.6	1,219.5
UKM64 - Eilean Siar (Western Isles)	3.4	68.3	95.4	102.7	16.5	25.7	312.0
UKM65 - Orkney Islands	2.6	52.4	73.2	78.8	12.7	19.7	239.4

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UKM66 - Shetland Islands	2.9	58.4	81.5	87.8	14.1	22.0	266.8
UKN - Northern Ireland (UK)	251.0	4,983.4	6,961.0	7,494.8	1,204.3	1,877.8	22,772.4
UKN0 - Northern Ireland (UK)	251.0	4,983.4	6,961.0	7,494.8	1,204.3	1,877.8	22,772.4
UKN01 - Belfast	37.5	743.6	1,038.7	1,118.3	179.7	280.2	3,397.9
UKN02 - Outer Belfast	54.2	1,076.0	1,503.0	1,618.3	260.0	405.5	4,917.0
UKN03 - East of Northern Ireland (UK)	61.4	1,218.4	1,701.9	1,832.4	294.5	459.1	5,567.8
UKN04 - North of Northern Ireland (UK)	40.2	798.2	1,114.9	1,200.4	192.9	300.8	3,647.3
UKN05 - West and South of Northern Ireland (UK)	57.8	1,147.5	1,602.9	1,725.8	277.3	432.4	5,243.7

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UK - United Kingdom	5,841.0	115,952.2	161,964.7	174,384.5	28,021.5	55,631.1	541,794.9
UKC - North East (UK)	191.0	3,792.2	5,297.0	5,703.2	916.4	1,819.4	17,719.3
UKC1 - Tees Valley and Durham	92.3	1,831.4	2,558.2	2,754.4	442.6	878.7	8,557.5
UKC11 - Hartlepool and Stockton-on-Tees	22.3	442.3	617.9	665.3	106.9	212.2	2,066.9
UKC12 - South Teesside	22.0	436.1	609.2	655.9	105.4	209.2	2,037.8
UKC13 - Darlington	7.9	157.2	219.5	236.4	38.0	75.4	734.4
UKC14 - Durham CC	40.1	795.8	1,111.6	1,196.9	192.3	381.8	3,718.5
UKC2 - Northumberland and Tyne and Wear	98.8	1,960.8	2,738.8	2,948.8	473.8	940.7	9,161.8
UKC21 - Northumberland	21.5	427.3	596.9	642.6	103.3	205.0	1,996.6
UKC22 - Tyneside	57.7	1,145.3	1,599.8	1,722.5	276.8	549.5	5,351.6
UKC23 - Sunderland	19.6	388.1	542.1	583.7	93.8	186.2	1,813.5
UKD - North West (UK)	628.8	12,481.8	17,434.8	18,771.8	3,016.4	5,988.5	58,322.0
UKD1 - Cumbria	57.8	1,147.3	1,602.5	1,725.4	277.3	550.4	5,360.8
UKD11 - West Cumbria	27.4	543.8	759.6	817.9	131.4	260.9	2,541.0
UKD12 - East Cumbria	30.4	603.7	843.3	907.9	145.9	289.6	2,820.8
UKD3 - Greater Manchester	220.2	4,371.1	6,105.7	6,573.8	1,056.3	2,097.1	20,424.3
UKD31 - Greater Manchester South	121.2	2,405.1	3,359.5	3,617.1	581.2	1,153.9	11,237.9
UKD32 - Greater Manchester North	99.0	1,966.2	2,746.4	2,957.0	475.2	943.3	9,187.1
UKD4 - Lancashire	158.3	3,142.6	4,389.7	4,726.3	759.5	1,507.8	14,684.1
UKD41 - Blackburn with Darwen	15.3	303.7	424.2	456.8	73.4	145.7	1,419.1
UKD42 - Blackpool	15.3	303.1	423.3	455.8	73.2	145.4	1,416.0
UKD43 - Lancashire CC	127.7	2,535.6	3,541.8	3,813.4	612.8	1,216.5	11,848.0
UKD7 - Merseyside	129.5	2,571.5	3,591.9	3,867.4	621.4	1,233.7	12,015.5
UKD71 - East Merseyside	33.2	659.2	920.7	991.3	159.3	316.3	3,080.0
UKD72 - Liverpool	41.8	829.2	1,158.2	1,247.0	200.4	397.8	3,874.4
UKD73 - Sefton	25.6	508.3	710.1	764.5	122.8	243.9	2,375.3
UKD74 - Wirral	29.0	574.8	802.9	864.5	138.9	275.8	2,685.9
UKE - Yorkshire and The Humber	505.1	10,026.3	14,005.0	15,078.9	2,423.0	4,810.4	46,848.7
UKE1 - East Yorkshire and Northern Lincolnshire	94.2	1,869.0	2,610.7	2,810.9	451.7	896.7	8,733.2
UKE11 - Kingston upon Hull, City of	27.0	535.1	747.5	804.8	129.3	256.7	2,500.5
UKE12 - East Riding of Yorkshire	34.6	687.1	959.8	1,033.4	166.1	329.7	3,210.7
UKE13 - North and North East Lincolnshire	32.6	646.8	903.4	972.7	156.3	310.3	3,022.0
UKE2 - North Yorkshire	92.6	1,839.0	2,568.7	2,765.7	444.4	882.3	8,592.7
UKE21 - York	23.4	463.8	647.9	697.5	112.1	222.5	2,167.2
UKE22 - North Yorkshire CC	69.3	1,375.2	1,920.8	2,068.1	332.3	659.8	6,425.5
UKE3 - South Yorkshire	111.0	2,202.8	3,077.0	3,312.9	532.3	1,056.9	10,292.9
UKE31 - Barnsley, Doncaster and Rotherham	64.6	1,281.8	1,790.4	1,927.7	309.8	615.0	5,989.3

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	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
UKE32 - Sheffield	46.4	921.2	1,286.8	1,385.4	222.6	442.0	4,304.4
UKE4 - West Yorkshire	207.3	4,115.5	5,748.6	6,189.4	994.6	1,974.5	19,229.9
UKE41 - Bradford	47.3	938.0	1,310.3	1,410.8	226.7	450.1	4,383.1
UKE42 - Leeds	73.6	1,460.9	2,040.5	2,197.0	353.0	700.9	6,825.9
UKE44 - Calderdale	56.5	1,121.3	1,566.3	1,686.4	271.0	538.0	5,239.5
UKE45 - Wakefield	30.0	596.3	833.0	896.9	144.1	286.1	2,786.4
UKF - East Midlands (UK)	491.9	9,764.7	13,639.5	14,685.4	2,359.8	4,684.9	45,626.2
UKF1 - Derbyshire and Nottinghamshire	214.1	4,250.8	5,937.6	6,392.9	1,027.3	2,039.4	19,862.2
UKF11 - Derby	25.2	500.5	699.1	752.7	121.0	240.1	2,338.6
UKF12 - East Derbyshire	28.0	555.2	775.5	835.0	134.2	266.4	2,594.3
UKF13 - South and West Derbyshire	50.0	992.7	1,386.6	1,492.9	239.9	476.3	4,638.3
UKF14 - Nottingham	31.3	621.7	868.4	935.0	150.2	298.3	2,905.0
UKF15 - North Nottinghamshire	45.1	896.2	1,251.8	1,347.8	216.6	430.0	4,187.4
UKF16 - South Nottinghamshire	34.5	684.8	956.5	1,029.8	165.5	328.5	3,199.5
UKF2 - Leicestershire, Rutland and Northamptonshire	90.2	1,790.8	2,501.5	2,693.3	432.8	859.2	8,367.8
UKF21 - Leicester	16.4	326.5	456.1	491.1	78.9	156.7	1,525.8
UKF22 - Leicestershire CC and Rutland	36.9	731.9	1,022.3	1,100.7	176.9	351.1	3,419.8
UKF24 - West Northamptonshire	20.1	399.4	557.9	600.6	96.5	191.6	1,866.2
UKF25 - North Northamptonshire	16.9	335.5	468.6	504.5	81.1	161.0	1,567.6
UKF3 - Lincolnshire	90.2	1,790.8	2,501.5	2,693.3	432.8	859.2	8,367.8
UKF30 - Lincolnshire	90.2	1,790.8	2,501.5	2,693.3	432.8	859.2	8,367.8
UKG - West Midlands (UK)	553.3	10,984.1	15,342.9	16,519.4	2,654.5	5,269.9	51,324.2
UKG1 - Herefordshire, Worcestershire and Warwickshire	164.1	3,256.9	4,549.3	4,898.2	787.1	1,562.6	15,218.1
UKG11 - Herefordshire, County of	23.1	458.7	640.7	689.8	110.8	220.1	2,143.3
UKG12 - Worcestershire	71.9	1,426.7	1,992.9	2,145.7	344.8	684.5	6,666.5
UKG13 - Warwickshire	69.1	1,371.2	1,915.3	2,062.2	331.4	657.9	6,407.1
UKG2 - Shropshire and Staffordshire	171.5	3,404.3	4,755.1	5,119.8	822.7	1,633.3	15,906.6
UKG21 - Telford and Wrekin	18.3	362.7	506.7	545.5	87.7	174.0	1,694.9
UKG22 - Shropshire CC	32.9	653.5	912.8	982.8	157.9	313.5	3,053.4
UKG23 - Stoke-on-Trent	27.0	535.1	747.4	804.7	129.3	256.7	2,500.2
UKG24 - Staffordshire CC	93.4	1,853.2	2,588.6	2,787.1	447.8	889.1	8,659.1
UKG3 - West Midlands	217.8	4,323.0	6,038.4	6,501.5	1,044.7	2,074.1	20,199.4
UKG31 - Birmingham	85.1	1,688.7	2,358.8	2,539.7	408.1	810.2	7,890.5
UKG32 - Solihull	16.9	335.3	468.4	504.3	81.0	160.9	1,566.9
UKG33 - Coventry	25.9	514.2	718.3	773.4	124.3	246.7	2,402.8
UKG36 - Dudley	24.8	493.2	689.0	741.8	119.2	236.6	2,304.6
UKG37 - Sandwell	24.6	488.3	682.1	734.4	118.0	234.3	2,281.8

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Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
UKG38 - Walsall	21.2	421.6	588.9	634.1	101.9	202.3	1,970.0
UKG39 - Wolverhampton	19.6	389.0	543.4	585.1	94.0	186.7	1,817.9
UKH - East of England	644.6	12,796.0	17,873.8	19,244.4	3,092.3	6,139.2	59,790.4
UKH1 - East Anglia	276.1	5,480.8	7,655.7	8,242.8	1,324.5	2,629.6	25,609.4
UKH11 - Peterborough	20.2	401.1	560.3	603.2	96.9	192.4	1,874.2
UKH12 - Cambridgeshire CC	71.8	1,425.8	1,991.6	2,144.3	344.6	684.1	6,662.3
UKH13 - Norfolk	100.3	1,991.4	2,781.7	2,995.0	481.3	955.4	9,305.1
UKH14 - Suffolk	83.7	1,662.4	2,322.1	2,500.2	401.7	797.6	7,767.8
UKH2 - Bedfordshire and Hertfordshire	182.8	3,629.8	5,070.2	5,459.0	877.2	1,741.5	16,960.5
UKH21 - Luton	21.1	419.2	585.6	630.5	101.3	201.1	1,958.9
UKH23 - Hertfordshire	117.6	2,334.0	3,260.2	3,510.2	564.0	1,119.8	10,905.7
UKH24 - Bedford	16.7	330.7	462.0	497.4	79.9	158.7	1,545.4
UKH25 - Central Bedfordshire	27.1	537.2	750.4	807.9	129.8	257.7	2,510.1
UKH3 - Essex	185.7	3,685.4	5,147.9	5,542.7	890.6	1,768.2	17,220.5
UKH31 - Southend-on-Sea	17.7	351.0	490.3	527.9	84.8	168.4	1,640.2
UKH32 - Thurrock	17.0	338.3	472.5	508.8	81.8	162.3	1,580.7
UKH33 - Essex CC	150.9	2,996.1	4,185.0	4,505.9	724.1	1,437.5	13,999.5
UKI - London	469.5	9,321.1	13,019.9	14,018.3	2,252.6	4,472.0	43,553.5
UKI1 - Inner London	120.4	2,389.3	3,337.4	3,593.3	577.4	1,146.3	11,164.1
UKI11 - Inner London - West	44.1	874.5	1,221.5	1,315.2	211.3	419.6	4,086.1
UKI12 - Inner London - East	76.3	1,514.8	2,115.9	2,278.2	366.1	726.8	7,078.0
UKI2 - Outer London	349.2	6,931.8	9,682.5	10,425.0	1,675.2	3,325.7	32,389.4
UKI21 - Outer London - East and North East	122.6	2,432.8	3,398.2	3,658.8	587.9	1,167.2	11,367.5
UKI22 - Outer London - South	90.6	1,797.8	2,511.2	2,703.8	434.5	862.5	8,400.4
UKI23 - Outer London - West and North West	136.1	2,701.0	3,772.9	4,062.2	652.7	1,295.9	12,620.8
UKJ - South East (UK)	886.2	17,592.7	24,573.8	26,458.2	4,251.5	8,440.5	82,203.0
UKJ1 - Berkshire, Buckinghamshire and Oxfordshire	243.3	4,829.7	6,746.3	7,263.6	1,167.2	2,317.2	22,567.2
UKJ11 - Berkshire	93.4	1,854.2	2,590.0	2,788.6	448.1	889.6	8,663.8
UKJ12 - Milton Keynes	26.0	516.9	722.1	777.4	124.9	248.0	2,415.4
UKJ13 - Buckinghamshire CC	53.8	1,067.7	1,491.4	1,605.8	258.0	512.3	4,989.1
UKJ14 - Oxfordshire	70.1	1,390.9	1,942.8	2,091.8	336.1	667.3	6,498.9
UKJ2 - Surrey, East and West Sussex	278.1	5,519.9	7,710.3	8,301.5	1,334.0	2,648.3	25,792.1
UKJ21 - Brighton and Hove	26.6	528.5	738.2	794.8	127.7	253.6	2,469.4
UKJ22 - East Sussex CC	53.1	1,054.5	1,473.0	1,585.9	254.8	505.9	4,927.2
UKJ23 - Surrey	116.0	2,303.0	3,216.9	3,463.6	556.6	1,104.9	10,761.0
UKJ24 - West Sussex	82.3	1,634.1	2,282.5	2,457.6	394.9	784.0	7,635.4
UKJ3 - Hampshire and Isle of Wight	189.4	3,760.6	5,252.9	5,655.7	908.8	1,804.3	17,571.8

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	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
UKJ31 - Portsmouth	20.8	413.5	577.5	621.8	99.9	198.4	1,931.9
UKJ32 - Southampton	24.1	478.1	667.9	719.1	115.5	229.4	2,234.1
UKJ33 - Hampshire CC	130.4	2,588.5	3,615.7	3,893.0	625.6	1,241.9	12,095.1
UKJ34 - Isle of Wight	14.1	280.5	391.8	421.8	67.8	134.6	1,310.6
UKJ4 - Kent	175.4	3,482.4	4,864.4	5,237.4	841.6	1,670.8	16,272.0
UKJ41 - Medway	26.8	531.1	741.8	798.7	128.3	254.8	2,481.5
UKJ42 - Kent CC	148.7	2,951.4	4,122.5	4,438.7	713.2	1,416.0	13,790.4
UKK - South West (UK)	600.0	11,910.4	16,636.7	17,912.4	2,878.3	5,714.3	55,652.1
UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area	256.7	5,095.9	7,118.0	7,663.8	1,231.5	2,444.9	23,810.8
UKK11 - Bristol, City of	48.1	955.5	1,334.7	1,437.0	230.9	458.4	4,464.7
UKK12 - Bath and North East Somerset, North Somerset and South Gloucestershire	71.6	1,421.8	1,986.0	2,138.3	343.6	682.1	6,643.4
UKK13 - Gloucestershire	64.8	1,286.6	1,797.1	1,934.9	310.9	617.3	6,011.7
UKK14 - Swindon	22.0	436.8	610.1	656.9	105.6	209.6	2,041.0
UKK15 - Wiltshire CC	50.1	995.4	1,390.4	1,497.0	240.5	477.6	4,651.0
UKK2 - Dorset and Somerset	153.4	3,044.9	4,253.2	4,579.3	735.8	1,460.9	14,227.4
UKK21 - Bournemouth and Poole	38.3	761.0	1,063.0	1,144.5	183.9	365.1	3,556.0
UKK22 - Dorset CC	50.1	993.8	1,388.1	1,494.6	240.2	476.8	4,643.4
UKK23 - Somerset	65.0	1,290.1	1,802.0	1,940.2	311.8	618.9	6,028.0
UKK3 - Cornwall and Isles of Scilly	59.0	1,171.3	1,636.2	1,761.6	283.1	562.0	5,473.2
UKK30 - Cornwall and Isles of Scilly	59.0	1,171.3	1,636.2	1,761.6	283.1	562.0	5,473.2
UKK4 - Devon	130.9	2,598.3	3,629.4	3,907.7	627.9	1,246.6	12,140.7
UKK41 - Plymouth	29.6	588.3	821.8	884.8	142.2	282.3	2,749.0
UKK42 - Torbay	15.4	305.2	426.3	459.0	73.8	146.4	1,426.0
UKK43 - Devon CC	85.9	1,704.8	2,381.3	2,563.9	412.0	817.9	7,965.7
UKL - Wales	289.0	5,736.4	8,012.7	8,627.2	1,386.3	2,752.2	26,803.8
UKL1 - West Wales and The Valleys	177.0	3,514.0	4,908.5	5,284.9	849.2	1,685.9	16,419.5
UKL11 - Isle of Anglesey	6.4	127.1	177.5	191.1	30.7	61.0	593.8
UKL12 - Gwynedd	11.1	220.3	307.7	331.2	53.2	105.7	1,029.1
UKL13 - Conwy and Denbighshire	19.4	384.9	537.7	578.9	93.0	184.7	1,798.6
UKL14 - South West Wales	35.0	694.5	970.0	1,044.4	167.8	333.2	3,245.0
UKL15 - Central Valleys	27.1	537.4	750.6	808.2	129.9	257.8	2,511.0
UKL16 - Gwent Valleys	31.0	615.0	859.0	924.9	148.6	295.1	2,873.6
UKL17 - Bridgend and Neath Port Talbot	25.4	504.0	704.1	758.0	121.8	241.8	2,355.2
UKL18 - Swansea	21.7	430.7	601.6	647.7	104.1	206.6	2,012.4
UKL2 - East Wales	112.0	2,222.4	3,104.3	3,342.3	537.1	1,066.2	10,384.3
UKL21 - Monmouthshire and Newport	23.1	459.1	641.2	690.4	110.9	220.2	2,145.0

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	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
UKL22 - Cardiff and Vale of Glamorgan	47.0	932.5	1,302.6	1,402.4	225.4	447.4	4,357.3
UKL23 - Flintshire and Wrexham	28.6	567.8	793.1	853.9	137.2	272.4	2,652.9
UKL24 - Powys	13.3	263.1	367.4	395.6	63.6	126.2	1,229.2
UKM - Scotland	384.5	7,632.5	10,661.3	11,478.8	1,844.5	3,661.9	35,663.4
UKM2 - Eastern Scotland	147.4	2,926.1	4,087.2	4,400.7	707.1	1,403.9	13,672.4
UKM21 - Angus and Dundee City	18.7	370.7	517.9	557.6	89.6	177.9	1,732.3
UKM22 - Clackmannanshire and Fife	30.5	604.9	845.0	909.7	146.2	290.2	2,826.5
UKM23 - East Lothian and Midlothian	13.1	260.2	363.5	391.3	62.9	124.8	1,215.8
UKM24 - Scottish Borders	8.3	164.2	229.4	247.0	39.7	78.8	767.3
UKM25 - Edinburgh, City of	35.6	707.3	988.0	1,063.7	170.9	339.3	3,304.9
UKM26 - Falkirk	11.2	223.1	311.7	335.6	53.9	107.0	1,042.5
UKM27 - Perth & Kinross and Stirling	17.4	345.6	482.7	519.7	83.5	165.8	1,614.8
UKM28 - West Lothian	12.6	250.3	349.6	376.5	60.5	120.1	1,169.6
UKM3 - South Western Scotland	151.3	3,004.3	4,196.5	4,518.2	726.0	1,441.4	14,037.7
UKM31 - East Dunbartonshire, West Dunbartonshire and Helensburgh & Lomond	14.5	288.6	403.1	434.0	69.7	138.5	1,348.5
UKM32 - Dumfries & Galloway	9.7	193.5	270.3	291.1	46.8	92.9	904.3
UKM33 - East Ayrshire and North Ayrshire mainland	16.4	325.0	454.0	488.8	78.5	155.9	1,518.7
UKM34 - Glasgow City	39.0	774.6	1,082.0	1,165.0	187.2	371.7	3,619.6
UKM35 - Inverclyde, East Renfrewshire and Renfrewshire	22.3	443.5	619.5	667.0	107.2	212.8	2,072.2
UKM36 - North Lanarkshire	21.5	426.2	595.4	641.0	103.0	204.5	1,991.6
UKM37 - South Ayrshire	7.3	145.6	203.4	219.0	35.2	69.9	680.3
UKM38 - South Lanarkshire	20.5	407.2	568.7	612.4	98.4	195.4	1,902.5
UKM5 - North Eastern Scotland	39.5	784.9	1,096.4	1,180.4	189.7	376.6	3,667.5
UKM50 - Aberdeen City and Aberdeenshire	39.5	784.9	1,096.4	1,180.4	189.7	376.6	3,667.5
UKM6 - Highlands and Islands	46.2	917.2	1,281.2	1,379.4	221.7	440.1	4,285.8
UKM61 - Caithness & Sutherland and Ross & Cromarty	9.4	186.5	260.5	280.4	45.1	89.5	871.3
UKM62 - Inverness & Nairn and Moray, Badenoch & Strathspey	19.2	380.7	531.8	572.6	92.0	182.7	1,779.0
UKM63 - Lochaber, Skye & Lochalsh, Arran & Cumbrae and Argyll & Bute	10.6	209.6	292.8	315.2	50.7	100.6	979.4
UKM64 - Eilean Siar (Western Isles)	2.7	53.6	74.9	80.7	13.0	25.7	250.6
UKM65 - Orkney Islands	2.1	41.1	57.5	61.9	9.9	19.7	192.2

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UKM66 - Shetland Islands	2.3	45.9	64.0	69.0	11.1	22.0	214.2
UKN - Northern Ireland (UK)	197.2	3,914.0	5,467.2	5,886.4	945.9	1,877.8	18,288.4
UKN0 - Northern Ireland (UK)	197.2	3,914.0	5,467.2	5,886.4	945.9	1,877.8	18,288.4
UKN01 - Belfast	29.4	584.0	815.8	878.3	141.1	280.2	2,728.8
UKN02 - Outer Belfast	42.6	845.1	1,180.5	1,271.0	204.2	405.5	3,948.9
UKN03 - East of Northern Ireland (UK)	48.2	957.0	1,336.7	1,439.2	231.3	459.1	4,471.4
UKN04 - North of Northern Ireland (UK)	31.6	626.9	875.6	942.8	151.5	300.8	2,929.1
UKN05 - West and South of Northern Ireland (UK)	45.4	901.3	1,258.9	1,355.4	217.8	432.4	4,211.2

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	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
UK - United Kingdom	60,400	902,278	1,104,855	936,987	103,512	166,380	3,274,412
UKC - North East (UK)	1,975	29,509	36,134	30,644	7,513	5,441	111,217
UKC1 - Tees Valley and Durham	954	14,251	17,451	14,800	5,835	2,628	55,918
UKC11 - Hartlepool and Stockton-on-Tees	230	3,442	4,215	3,575	4,646	635	16,742
UKC12 - South Teesside	227	3,394	4,155	3,524	4,640	626	16,566
UKC13 - Darlington	82	1,223	1,498	1,270	4,402	226	8,700
UKC14 - Durham CC	415	6,193	7,583	6,431	4,948	1,142	26,711
UKC2 - Northumberland and Tyne and Wear	1,021	15,258	18,683	15,844	5,945	2,813	59,565
UKC21 - Northumberland	223	3,325	4,072	3,453	4,633	613	16,318
UKC22 - Tyneside	597	8,912	10,913	9,255	5,247	1,643	36,568
UKC23 - Sunderland	202	3,020	3,698	3,136	4,599	557	15,213
UKD - North West (UK)	6,502	97,126	118,933	100,863	14,950	17,910	356,284
UKD1 - Cumbria	598	8,928	10,932	9,271	5,249	1,646	36,623
UKD11 - West Cumbria	283	4,232	5,182	4,394	4,733	780	19,604
UKD12 - East Cumbria	314	4,698	5,752	4,878	4,784	866	21,293
UKD3 - Greater Manchester	2,277	34,014	41,650	35,322	8,008	6,272	127,543
UKD31 - Greater Manchester South	1,253	18,715	22,917	19,435	6,326	3,451	72,097
UKD32 - Greater Manchester North	1,024	15,300	18,735	15,888	5,950	2,821	59,718
UKD4 - Lancashire	1,637	24,454	29,945	25,395	6,957	4,509	92,897
UKD41 - Blackburn with Darwen	158	2,363	2,894	2,454	4,527	436	12,832
UKD42 - Blackpool	158	2,358	2,888	2,449	4,526	435	12,814
UKD43 - Lancashire CC	1,321	19,731	24,161	20,490	6,437	3,638	75,779
UKD7 - Merseyside	1,339	20,010	24,503	20,780	6,468	3,690	76,790
UKD71 - East Merseyside	343	5,129	6,281	5,327	4,831	946	22,857
UKD72 - Liverpool	432	6,452	7,901	6,700	4,977	1,190	27,652
UKD73 - Sefton	265	3,956	4,844	4,108	4,702	729	18,604
UKD74 - Wirral	299	4,473	5,477	4,645	4,759	825	20,478
UKE - Yorkshire and The Humber	5,223	78,019	95,536	81,021	12,849	14,387	287,034
UKE1 - East Yorkshire and Northern Lincolnshire	974	14,544	17,809	15,103	5,867	2,682	56,979
UKE11 - Kingston upon Hull, City of	279	4,164	5,099	4,324	4,725	768	19,359
UKE12 - East Riding of Yorkshire	358	5,347	6,547	5,553	4,855	986	23,646
UKE13 - North and North East Lincolnshire	337	5,033	6,163	5,226	4,821	928	22,507
UKE2 - North Yorkshire	958	14,310	17,523	14,860	5,841	2,639	56,130
UKE21 - York	242	3,609	4,419	3,748	4,664	666	17,348
UKE22 - North Yorkshire CC	716	10,701	13,103	11,112	5,444	1,973	43,050
UKE3 - South Yorkshire	1,147	17,141	20,990	17,801	6,153	3,161	66,393
UKE31 - Barnsley, Doncaster and Rotherham	668	9,974	12,214	10,358	5,364	1,839	40,417

UK WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Perry/Hope Industry Forecast (ISIC45)

2014 Industry Employment (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
UKE32 - Sheffield	480	7,168	8,778	7,444	5,056	1,322	30,248
UKE4 - West Yorkshire	2,144	32,024	39,215	33,256	7,790	5,905	120,334
UKE41 - Bradford	489	7,299	8,938	7,580	5,070	1,346	30,722
UKE42 - Leeds	761	11,368	13,920	11,805	5,517	2,096	45,467
UKE44 - Calderdale	584	8,726	10,685	9,061	5,227	1,609	35,892
UKE45 - Wakefield	311	4,640	5,682	4,819	4,778	856	21,085
UKF - East Midlands (UK)	5,086	75,984	93,043	78,906	12,625	14,011	279,656
UKF1 - Derbyshire and Nottinghamshire	2,214	33,078	40,504	34,350	7,905	6,099	124,151
UKF11 - Derby	261	3,895	4,769	4,044	4,695	718	18,382
UKF12 - East Derbyshire	289	4,320	5,290	4,487	4,742	797	19,926
UKF13 - South and West Derbyshire	517	7,724	9,459	8,022	5,117	1,424	32,263
UKF14 - Nottingham	324	4,838	5,924	5,024	4,799	892	21,801
UKF15 - North Nottinghamshire	467	6,974	8,539	7,242	5,034	1,286	29,542
UKF16 - South Nottinghamshire	357	5,328	6,525	5,533	4,853	983	23,579
UKF2 - Leicestershire, Rutland and Northamptonshire	933	13,935	17,064	14,471	5,800	2,570	54,773
UKF21 - Leicester	170	2,541	3,111	2,639	4,547	469	13,476
UKF22 - Leicestershire CC and Rutland	381	5,695	6,974	5,914	4,894	1,050	24,908
UKF24 - West Northamptonshire	208	3,108	3,806	3,227	4,609	573	15,531
UKF25 - North Northamptonshire	175	2,611	3,197	2,711	4,554	481	13,729
UKF3 - Lincolnshire	933	13,935	17,064	14,471	5,800	2,570	54,773
UKF30 - Lincolnshire	933	13,935	17,064	14,471	5,800	2,570	54,773
UKG - West Midlands (UK)	5,722	85,473	104,663	88,761	13,669	15,761	314,047
UKG1 - Herefordshire, Worcestershire and Warwickshire	1,697	25,343	31,033	26,318	7,055	4,673	96,120
UKG11 - Herefordshire, County of	239	3,569	4,371	3,707	4,660	658	17,203
UKG12 - Worcestershire	743	11,102	13,595	11,529	5,488	2,047	44,505
UKG13 - Warwickshire	714	10,670	13,066	11,081	5,441	1,968	42,939
UKG2 - Shropshire and Staffordshire	1,773	26,490	32,438	27,509	7,181	4,885	100,276
UKG21 - Telford and Wrekin	189	2,823	3,456	2,931	4,578	520	14,497
UKG22 - Shropshire CC	340	5,085	6,227	5,281	4,826	938	22,697
UKG23 - Stoke-on-Trent	279	4,164	5,099	4,324	4,725	768	19,358
UKG24 - Staffordshire CC	965	14,420	17,658	14,975	5,853	2,659	56,531
UKG3 - West Midlands	2,252	33,639	41,192	34,933	7,967	6,203	126,186
UKG31 - Birmingham	880	13,141	16,091	13,646	5,712	2,423	51,893
UKG32 - Solihull	175	2,609	3,195	2,710	4,554	481	13,724
UKG33 - Coventry	268	4,001	4,900	4,155	4,707	738	18,770
UKG36 - Dudley	257	3,838	4,700	3,986	4,689	708	18,177
UKG37 - Sandwell	254	3,800	4,653	3,946	4,685	701	18,040

UK WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Perry/Hope Industry Forecast (ISIC45)

2014 Industry Employment (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
UKG38 - Walsall	220	3,281	4,017	3,407	4,628	605	16,157
UKG39 - Wolverhampton	203	3,027	3,707	3,144	4,600	558	15,239
UKH - East of England	6,665	99,572	121,928	103,402	15,219	18,361	365,147
UKH1 - East Anglia	2,855	42,649	52,224	44,289	8,958	7,864	158,839
UKH11 - Peterborough	209	3,121	3,822	3,241	4,610	576	15,579
UKH12 - Cambridgeshire CC	743	11,095	13,586	11,522	5,487	2,046	44,479
UKH13 - Norfolk	1,037	15,496	18,976	16,092	5,972	2,858	60,431
UKH14 - Suffolk	866	12,936	15,840	13,434	5,690	2,385	51,152
UKH2 - Bedfordshire and Hertfordshire	1,891	28,245	34,587	29,332	7,374	5,208	106,637
UKH21 - Luton	218	3,262	3,995	3,388	4,626	602	16,090
UKH23 - Hertfordshire	1,216	18,162	22,239	18,860	6,265	3,349	70,091
UKH24 - Bedford	172	2,574	3,152	2,673	4,550	475	13,595
UKH25 - Central Bedfordshire	280	4,180	5,119	4,341	4,727	771	19,418
UKH3 - Essex	1,920	28,678	35,117	29,781	7,422	5,288	108,206
UKH31 - Southend-on-Sea	183	2,732	3,345	2,837	4,568	504	14,167
UKH32 - Thurrock	176	2,632	3,224	2,734	4,557	485	13,808
UKH33 - Essex CC	1,561	23,314	28,548	24,211	6,831	4,299	88,765
UKI - London	4,855	72,532	88,817	75,322	12,245	13,375	267,146
UKI1 - Inner London	1,245	18,592	22,766	19,307	6,312	3,428	71,651
UKI11 - Inner London - West	456	6,805	8,333	7,067	5,016	1,255	28,930
UKI12 - Inner London - East	789	11,787	14,434	12,241	5,564	2,174	46,988
UKI2 - Outer London	3,611	53,940	66,050	56,015	10,200	9,946	199,762
UKI21 - Outer London - East and North East	1,267	18,931	23,181	19,659	6,349	3,491	72,879
UKI22 - Outer London - South	936	13,990	17,131	14,528	5,806	2,580	54,970
UKI23 - Outer London - West and North West	1,407	21,018	25,737	21,827	6,579	3,876	80,443
UKJ - South East (UK)	9,164	136,897	167,632	142,163	19,325	25,244	500,425
UKJ1 - Berkshire, Buckinghamshire and Oxfordshire	2,516	37,582	46,020	39,028	8,401	6,930	140,477
UKJ11 - Berkshire	966	14,428	17,668	14,983	5,854	2,661	56,560
UKJ12 - Milton Keynes	269	4,022	4,926	4,177	4,710	742	18,846
UKJ13 - Buckinghamshire CC	556	8,309	10,174	8,628	5,181	1,532	34,380
UKJ14 - Oxfordshire	724	10,823	13,253	11,239	5,458	1,996	43,493
UKJ2 - Surrey, East and West Sussex	2,875	42,953	52,596	44,605	8,992	7,920	159,942
UKJ21 - Brighton and Hove	275	4,112	5,036	4,271	4,719	758	19,172
UKJ22 - East Sussex CC	549	8,206	10,048	8,521	5,170	1,513	34,007
UKJ23 - Surrey	1,200	17,921	21,944	18,610	6,238	3,305	69,218
UKJ24 - West Sussex	851	12,716	15,571	13,205	5,666	2,345	50,353
UKJ3 - Hampshire and Isle of Wight	1,959	29,263	35,833	30,389	7,486	5,396	110,326

UK WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Perry/Hope Industry Forecast (ISIC45)

2014 Industry Employment (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
UKJ31 - Portsmouth	215	3,217	3,940	3,341	4,621	593	15,928
UKJ32 - Southampton	249	3,721	4,556	3,864	4,676	686	17,752
UKJ33 - Hampshire CC	1,348	20,143	24,665	20,917	6,483	3,714	77,270
UKJ34 - Isle of Wight	146	2,183	2,673	2,267	4,507	402	12,178
UKJ4 - Kent	1,814	27,099	33,183	28,141	7,248	4,997	102,481
UKJ41 - Medway	277	4,133	5,060	4,292	4,722	762	19,245
UKJ42 - Kent CC	1,537	22,966	28,122	23,849	6,793	4,235	87,503
UKK - South West (UK)	6,204	92,680	113,489	96,245	14,461	17,090	340,170
UKK1 - Gloucestershire, Wiltshire and Bristol/Bath area	2,654	39,653	48,556	41,179	8,629	7,312	147,983
UKK11 - Bristol, City of	498	7,435	9,105	7,721	5,085	1,371	31,215
UKK12 - Bath and North East Somerset, North Somerset and South Gloucestershire	741	11,064	13,548	11,489	5,484	2,040	44,365
UKK13 - Gloucestershire	670	10,012	12,259	10,397	5,368	1,846	40,552
UKK14 - Swindon	228	3,399	4,162	3,530	4,641	627	16,586
UKK15 - Wiltshire CC	518	7,746	9,485	8,043	5,119	1,428	32,339
UKK2 - Dorset and Somerset	1,586	23,694	29,013	24,605	6,873	4,369	90,141
UKK21 - Bournemouth and Poole	396	5,922	7,252	6,150	4,918	1,092	25,730
UKK22 - Dorset CC	518	7,733	9,469	8,030	5,118	1,426	32,294
UKK23 - Somerset	672	10,039	12,293	10,425	5,371	1,851	40,651
UKK3 - Cornwall and Isles of Scilly	610	9,115	11,161	9,465	5,270	1,681	37,302
UKK30 - Cornwall and Isles of Scilly	610	9,115	11,161	9,465	5,270	1,681	37,302
UKK4 - Devon	1,353	20,219	24,758	20,996	6,491	3,728	77,546
UKK41 - Plymouth	306	4,578	5,606	4,754	4,771	844	20,860
UKK42 - Torbay	159	2,375	2,908	2,466	4,528	438	12,874
UKK43 - Devon CC	888	13,266	16,244	13,776	5,726	2,446	52,346
UKL - Wales	2,988	44,638	54,660	46,355	9,177	8,231	166,048
UKL1 - West Wales and The Valleys	1,830	27,344	33,484	28,396	7,275	5,042	103,371
UKL11 - Isle of Anglesey	66	989	1,211	1,027	4,376	182	7,851
UKL12 - Gwynedd	115	1,714	2,099	1,780	4,456	316	10,479
UKL13 - Conwy and Denbighshire	201	2,995	3,668	3,111	4,597	552	15,123
UKL14 - South West Wales	362	5,404	6,617	5,612	4,861	996	23,853
UKL15 - Central Valleys	280	4,182	5,120	4,342	4,727	771	19,423
UKL16 - Gwent Valleys	320	4,786	5,860	4,970	4,793	882	21,612
UKL17 - Bridgend and Neath Port Talbot	263	3,922	4,803	4,073	4,699	723	18,482
UKL18 - Swansea	224	3,351	4,104	3,480	4,636	618	16,414
UKL2 - East Wales	1,158	17,293	21,176	17,959	6,169	3,189	66,944
UKL21 - Monmouthshire and Newport	239	3,572	4,374	3,710	4,660	659	17,214

UK WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Perry/Hope Industry Forecast (ISIC45)

2014 Industry Employment (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
UKL22 - Cardiff and Vale of Glamorgan	486	7,256	8,886	7,535	5,065	1,338	30,566
UKL23 - Flintshire and Wrexham	296	4,418	5,410	4,588	4,753	815	20,279
UKL24 - Powys	137	2,047	2,507	2,126	4,492	377	11,686
UKM - Scotland	3,976	59,392	72,727	61,677	10,800	10,952	219,523
UKM2 - Eastern Scotland	1,524	22,769	27,881	23,645	6,772	4,199	86,790
UKM21 - Angus and Dundee City	193	2,885	3,533	2,996	4,584	532	14,723
UKM22 - Clackmannanshire and Fife	315	4,707	5,764	4,888	4,785	868	21,327
UKM23 - East Lothian and Midlothian	136	2,025	2,479	2,103	4,490	373	11,606
UKM24 - Scottish Borders	86	1,278	1,565	1,327	4,408	236	8,898
UKM25 - Edinburgh, City of	368	5,504	6,740	5,716	4,872	1,015	24,215
UKM26 - Falkirk	116	1,736	2,126	1,803	4,458	320	10,560
UKM27 - Perth & Kinross and Stirling	180	2,689	3,293	2,793	4,563	496	14,013
UKM28 - West Lothian	130	1,948	2,385	2,023	4,481	359	11,327
UKM3 - South Western Scotland	1,565	23,378	28,626	24,277	6,838	4,311	88,996
UKM31 - East Dunbartonshire, West Dunbartonshire and Helensburgh & Lomond	150	2,246	2,750	2,332	4,514	414	12,406
UKM32 - Dumfries & Galloway	101	1,506	1,844	1,564	4,433	278	9,725
UKM33 - East Ayrshire and North Ayrshire mainland	169	2,529	3,097	2,627	4,545	466	13,434
UKM34 - Glasgow City	404	6,028	7,381	6,260	4,930	1,112	26,114
UKM35 - Inverclyde, East Renfrewshire and Renfrewshire	231	3,451	4,226	3,584	4,647	636	16,774
UKM36 - North Lanarkshire	222	3,317	4,061	3,444	4,632	612	16,288
UKM37 - South Ayrshire	76	1,133	1,387	1,177	4,392	209	8,374
UKM38 - South Lanarkshire	212	3,168	3,880	3,290	4,616	584	15,750
UKM5 - North Eastern Scotland	409	6,108	7,479	6,343	4,939	1,126	26,403
UKM50 - Aberdeen City and Aberdeenshire	409	6,108	7,479	6,343	4,939	1,126	26,403
UKM6 - Highlands and Islands	478	7,137	8,740	7,412	5,052	1,316	30,135
UKM61 - Caithness & Sutherland and Ross & Cromarty	97	1,451	1,777	1,507	4,427	268	9,526
UKM62 - Inverness & Nairn and Moray, Badenoch & Strathspey	198	2,963	3,628	3,077	4,593	546	15,005
UKM63 - Lochaber, Skye & Lochalsh, Arran & Cumbrae and Argyll & Bute	109	1,631	1,997	1,694	4,446	301	10,178
UKM64 - Eilean Siar (Western Isles)	28	417	511	433	4,313	77	5,780
UKM65 - Orkney Islands	21	320	392	332	4,302	59	5,427

UK WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Perry/Hope Industry Forecast (ISIC45)

2014 Industry Employment (Projected)

Region	Employee Size of Establishments						Total
	1-9 Emps.	10-49 Emps.	50-99 Emps.	100-249 Emps.	250+ Emps.	Non-Employer	
UKM66 - Shetland Islands	24	357	437	371	4,306	66	5,560
UKN - Northern Ireland (UK)	2,039	30,457	37,295	31,628	7,617	5,616	114,652
UKN0 - Northern Ireland (UK)	2,039	30,457	37,295	31,628	7,617	5,616	114,652
UKN01 - Belfast	304	4,544	5,565	4,719	4,767	838	20,738
UKN02 - Outer Belfast	440	6,576	8,053	6,829	4,990	1,213	28,101
UKN03 - East of Northern Ireland (UK)	498	7,447	9,118	7,733	5,086	1,373	31,256
UKN04 - North of Northern Ireland (UK)	327	4,878	5,973	5,066	4,804	900	21,947
UKN05 - West and South of Northern Ireland (UK)	469	7,013	8,588	7,283	5,038	1,293	29,685

UK WHOLESALE AND RETAIL TRADE OF MOTOR VEHICLES

Perry/Hope Industry Forecast (ISIC45)

Methodology

Perry/Hope Partners' Industry Forecast reports are estimations and projections based on our exclusive economic model that use the following data sources:

- 1) EuroStat (European Commission Statistics Division)
- 2) U.S. Bureau of the Census
- 3) WorldBank
- 4) UNSTATS (United Nations Statistics Division)

The general steps in our economic model are:

- 1) calculate projected enterprises using EuroStat data. Regression analysis is used as well as both longitudinal (historical) and vertical (from industry section to industry division to industry class) analysis.
- 2) calculate estimated establishments (local units) based on enterprise estimates from EuroStat data (step 1) and establishments by employee size of establishments from U.S. Census data.
- 3) calculate estimated establishments (local units) based on enterprise estimates from EuroStat data (step 1), establishments by employee size of establishments from U.S. Census data, and turnover by employee size of establishments from U.S. Census data.
- 4) calculate estimated employment based on enterprise estimates from EuroStat data (step 1), establishments by employee size of establishments from U.S. Census data, and employment by employee size of establishments from U.S. Census data.
- 5) calculate estimated establishments, turnover and employment based on regional enterprise estimates from EuroStat data and national estimates from steps 1 to 4.

Appendix (Glossary)

ENTERPRISES

The enterprise is the smallest combination of legal units that is an organisational unit producing goods or services, which benefits from a certain degree of autonomy in decision-making, especially for the allocation of its current resources. An enterprise carries out one or more activities at one or more locations. An enterprise may be a sole legal unit.

LOCAL UNITS

The local unit is an enterprise or part thereof (e.g. a workshop, factory, warehouse, office, mine or depot) situated in a geographically identified place. At or from this place economic activity is carried out for which - save for certain exceptions - one or more persons work (even if only part-time) for one and the same enterprise.

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TURNOVER

Turnover comprises the totals invoiced by the observation unit during the reference period, and this corresponds to market sales of goods or services supplied to third parties.

Turnover includes all duties and taxes on the goods or services invoiced by the unit with the exception of the VAT invoiced by the unit vis-à-vis its customer and other similar deductible taxes directly linked to turnover.

It also includes all other charges (transport, packaging, etc.) passed on to the customer, even if these charges are listed separately in the invoice. Reduction in prices, rebates and discounts as well as the value of returned packing must be deducted.

Income classified as other operating income, financial income and extra-ordinary income in company accounts is excluded from turnover. Operating subsidies received from public authorities or the institutions of the European Union are also excluded.

EMPLOYMENT

Employment is one of the main variable groups covered by structural business statistics. The two main measures used are:

- the number of persons employed and
- the number of employees.

More complex measures are sometimes produced by measuring the number of hours worked or by conversion into full-time equivalent units. In addition some particular categories of employment are measured, such as part-time employment, female employment, self-employment, apprentices, homeworkers and unpaid employment (unpaid family workers and working proprietors).

The European System of Accounts (ESA) defines employment as covering both employees and self-employed persons, who are engaged in some productive activity that falls within the production boundary of the system.

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ISIC (INDUSTRY CODES)

The International Standard Industrial Classification of all Economic Activities (ISIC) of the United Nations is intended to be a standard classification of all productive economic activities. Its main aim is to provide a set of activity categories that can be used when analysing statistics according to such activities. The detailed groups and classes of the ISIC are best suited for classifying the kind of economic activity of establishments.

The ISIC is a classification by activity. The activity carried out by a statistical unit is the type of production in which it engages.

NACE REV. 2

NACE Rev. 2 - Statistical classification of economic activities

In 2002, a major revision of NACE was launched. The Regulation establishing NACE Rev. 2 was adopted in December 2006. It includes provisions for the implementation of NACE Rev. 2 and coordinated transition from NACE Rev. 1.1 to NACE Rev. 2 in various statistical domains. NACE Rev. 2 is to be used, in general, for statistics referring to economic activities performed as from 1 January 2008 onwards.

NUTS REGIONAL CLASSIFICATIONS

NUTS - The statistical classification of regions in the European Union

The NUTS classification is the common statistical classification of territorial units in order to enable collection, compilation and dissemination of harmonized regional statistics of the Union.

VALUE ADDED

Value added at basic prices is calculated from the production value plus subsidies on products less the purchases of goods and services (other than those purchased for resale in the same condition) plus or minus the change in stocks of raw materials and consumables less other taxes on products which are linked to turnover but not deductible. It represents the value added by the various factor inputs in the operating activities of the unit concerned.

Income and expenditure classified as financial or extra-ordinary in company accounts is excluded from value added.

Value added at basic prices is calculated "gross" because value adjustments (such as depreciation) are not subtracted.

Note: Operating subsidies can be separated into two groups.

i) Subsidies on products are subsidies payable per unit of a good or service. The subsidy may be a specific amount of money per unit of a good or service or it may be calculated ad valorem as a specified percentage of the price per unit. A subsidy on a product usually becomes payable when the good or service is produced, sold or imported, but it may also be payable in other circumstances such as when a good is transferred, leased, delivered or used for own consumption or own capital formation.

ii) Subsidies linked to production are subsidies received by a unit which are not linked to the quantity or the value of goods produced or sold. Notably these subsidies include subsidies on the payroll and workforce, subsidies for environmental protection and grants for interest relief.

Investment subsidies are excluded.

Specific calculation methods are needed for NACE Rev. 1 classes 66.01 and 66.03

Note: Indirect taxes can be separated into three groups.

i) The first comprises VAT and other deductible taxes directly linked to turnover which are excluded from turnover. These taxes are collected in stages by the enterprise and fully borne by the final purchaser.

ii) The second group concerns all other taxes and duties linked to products which are either 1) linked to turnover and not deductible or 2) taxes on products not linked to turnover. Included here are taxes and duties on imports and taxes on the production, export, sale, transfer, leasing or delivery of goods and services or as a result of their use for own consumption or own capital formation.

iii) The third group concerns taxes and duties linked to production. These are compulsory, unrequited payments, in cash or in kind which are levied by general government, or by the Institutions of the European Union, in respect of the production and importation of goods and services, the employment of labour, the ownership or use of land, buildings or other assets used in production irrespective of the quantity or the value of goods and services produced or sold.

PRODUCTION VALUE

The production value measures the amount actually produced by the unit, based on sales, including changes in stocks and the resale of goods and services.

The production value is defined as turnover, plus or minus the changes in stocks of finished products, work in progress and goods and services purchased for resale, minus the purchases of goods and services for resale, plus capitalised production, plus other operating income (excluding subsidies). Income and expenditure classified as financial or extra-ordinary in company accounts is excluded from production value. Included in purchases of goods and services for resale are the purchases of services purchased in order to be rendered to third parties in the same condition.

Specific calculation methods are needed for NACE Rev. 1 classes 66.01 and 66.03.

Note: Capitalised production includes the own-account production of all goods that are retained by their producers as investment. The latter includes the production of fixed tangible assets (buildings, etc.) as well as intangible assets (development of software, etc.). Capitalised production is unsold production and is valued at production cost. Note that these capital goods are also to be included in investment.

Note: Other operating income is a company accounting heading. The contents of this heading may vary between sectors and over time and as such can not be defined precisely for statistical purposes.